GE VERNOVA

ANALYST PRESENTATION
GE VERNOVA T&D INDIA LTD.

Q4 FY 2024-25

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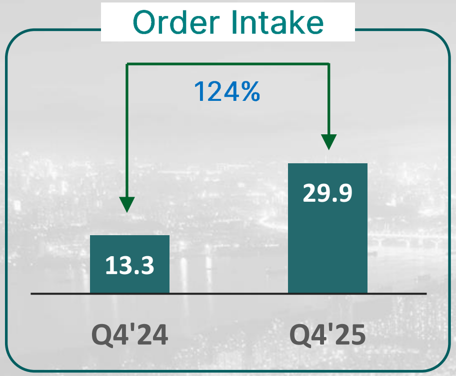
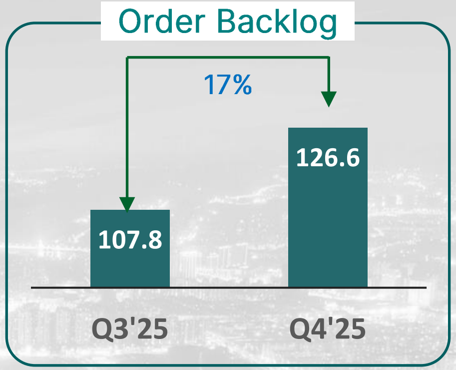
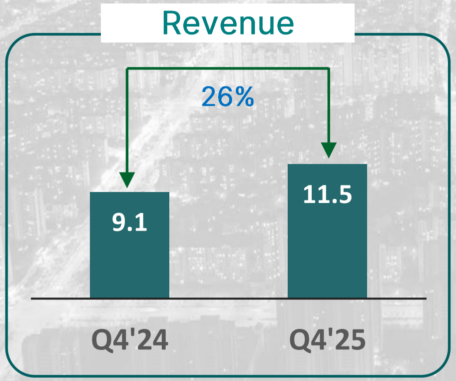
EXECUTIVE SUMMARY

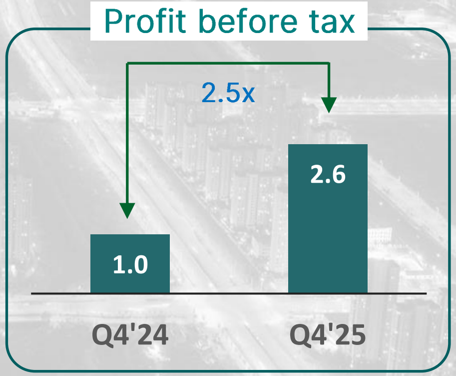
(₹ in billions)

Q4 FY 24-25

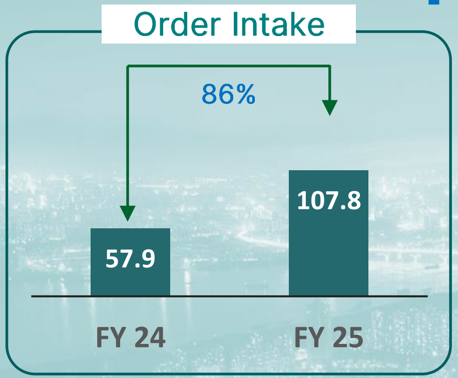


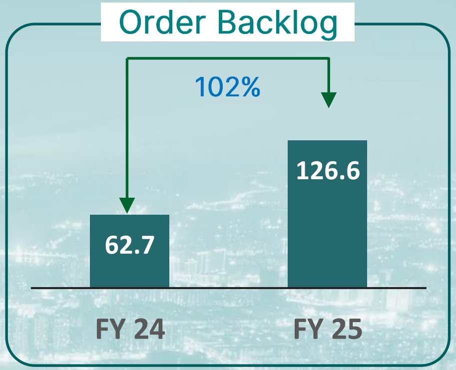


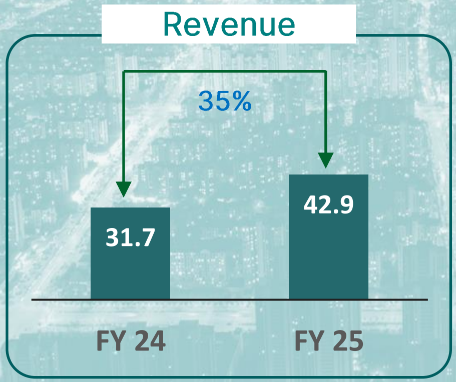


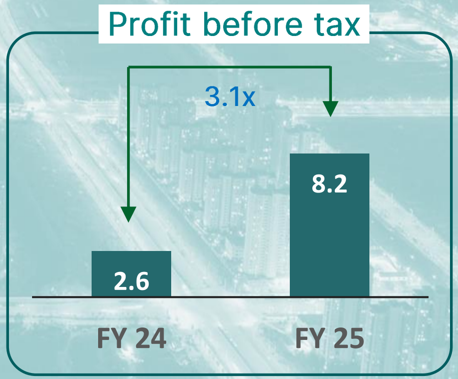


FY 24-25









Cash generation of 8.3 BINR during the year leading to available cash equivalents of 10.5 BINR

Delivering from the Frontline - Key Execution Q4 FY24-25

Integrated Solutions

Tata Solar- Bikaner
Commissioned 8 nos. 400 kV AIS Bays and 4 nos. 250 MVA Transformer.

HPPTCL - Heiling
Commissioned 4 nos. each of 200 kV bays and 66 kV along with 33.3 MVA Transformer

Renew - Solapur
Commissioned 400 / 33 kV Switchyard along with 250 MVA Transformers.

Power Transformer

Doosan- Jawaharpur
Commissioned 3 nos. 500 MVA 765 kV 1 ph ICT

Doosan - Obra
Commissioned 3 nos. 275 MVA 765 kV 1 ph Generator Transformers

KEC - Kallam
Commissioned 1 nos. 500 MVA 400 kV 3 ph ICT

UPPTCL - Sahupuri
Commissioned 400 kV 500 MVA 3 ph ICT.

Gas Insulated Switchgear

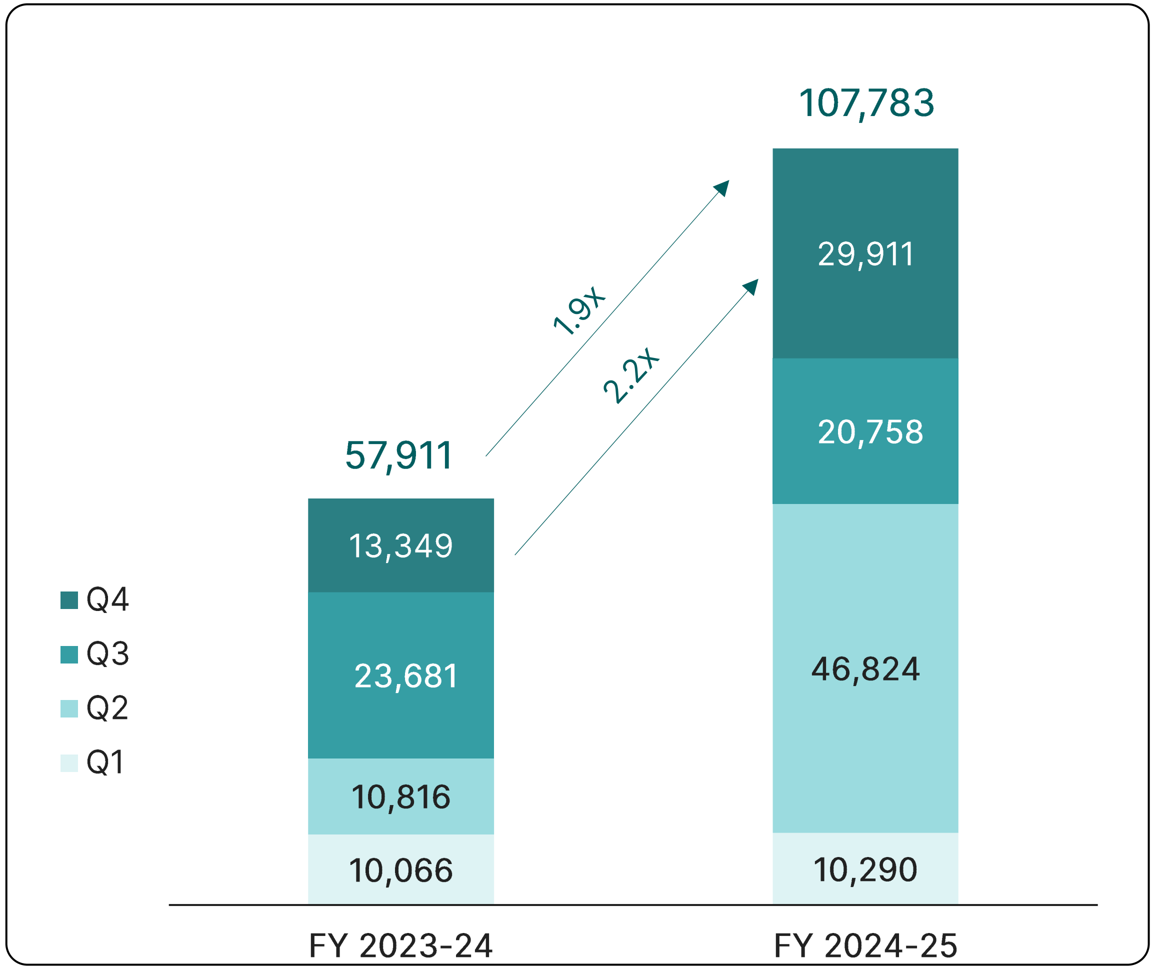
PGCIL/Linxon Raipur 220kV GIS
Commissioned 12 nos. of 220 kV GIS Bays

GIPC-Kutch 400kV
Commissioned 6nos of 400 kV GIS Bays

Mumbai Veritas 220kV
Commissioned 6nos of 220 kV GIS Bays

Order Intake Q4 & FY 24-25

(₹ in millions)



KEY ORDERS BOOKED DURING Q4, FY 24-25

- Supply of 765 kV Power Transformers and Shunt Reactors from Power Grid Corporation of India (PGCIL)
- Supply of 765 kV Power Transformers and Shunt Reactors from Sterlite Group
- Construction of 400 kV GIS from Adani Group in the state of Gujarat.
- Construction of 400/220kV AIS Substation from Jindal group in the state of Chhattisgarh
- Supply of 400kV 500MVA transformers from Jindal Group
- Supply of 400kV GIS from a leading EPC player
- Secured orders from various EPCs for supply of CRP SAS in 765/400kV substations
- Secured order for Advance Distribution Management System Software and expert services for Paschim Gujarat Vij Company and Dakshin Gujarat Vij Company
- Multiple order for export of AIS/GIS Equipments to Europe, South-East Asia and Africa

Financial Performance Q4 & FY 24-25

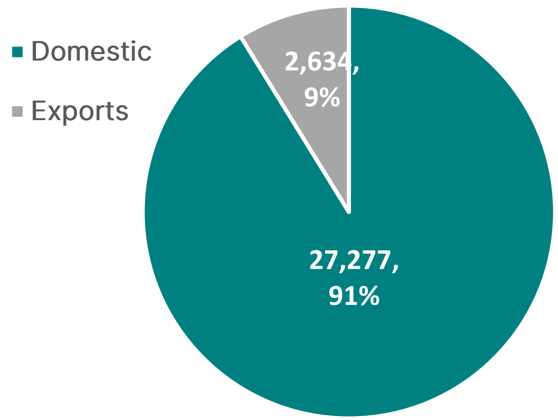
(₹ in millions)

	Q4 FY 24-25	%	Q3 FY 24-25	%	Q4 FY 23-24	%	12M FY 24-25	%	12M FY 23-24	%
Revenue	11,525	100.0	10,737	100.0	9,136	100.0	42,923	100.0	31,679	100.0
Less : Cost of Good Sold	6,651	57.7	6,683	62.2	6,105	66.8	25,567	59.6	20,779	65.6
Gross Profit	4,875	42.3	4,053	37.8	3,031	33.2	17,356	40.4	10,901	34.4
Less : Employee Cost	897	7.8	998	9.3	944	10.3	3,999	9.3	3,738	11.8
Less : Other Expenses	1,456	12.6	1,259	11.7	978	10.7	5,171	12.0	3,973	12.5
EBITDA	2,521	21.9	1,797	16.7	1,110	12.1	8,187	19.1	3,190	10.1
Less : Finance Cost	57	0.5	39	0.4	32	0.3	143	0.3	283	0.9
Less : Depreciation	115	1.0	117	1.1	123	1.3	473	1.1	502	1.6
Add : Other Income	211	1.8	258	2.4	57	0.6	626	1.5	226	0.7
Profit Before Tax	2,561	22.2	1,899	17.7	1,012	11.1	8,197	19.1	2,631	8.3
Tax	696	6.0	472	4.4	349	3.8	2,113	4.9	820	2.6
Profit After Tax	1,865	16.2	1,427	13.3	663	7.3	6,083	14.2	1,811	5.7

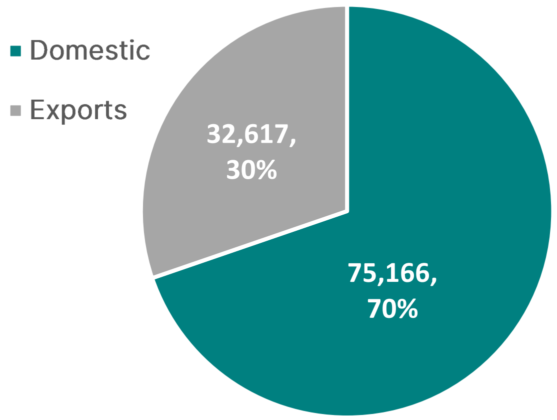
Order, Sales and Backlog details

(₹ in millions)

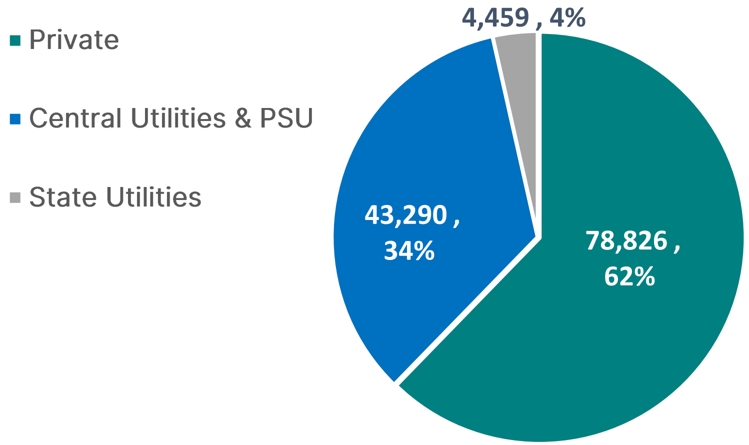
Q4’25 Orders : 29,911 M



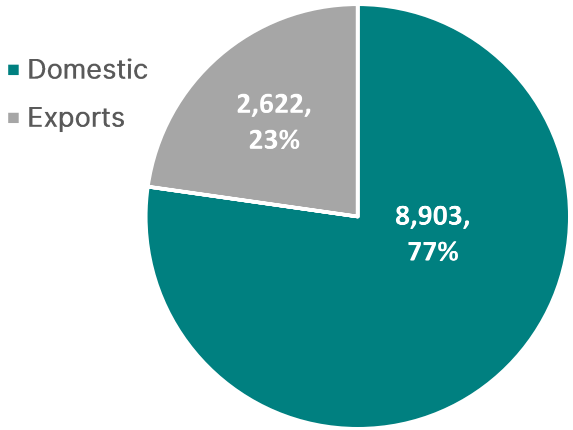
FY’25 Orders : 107,783 M



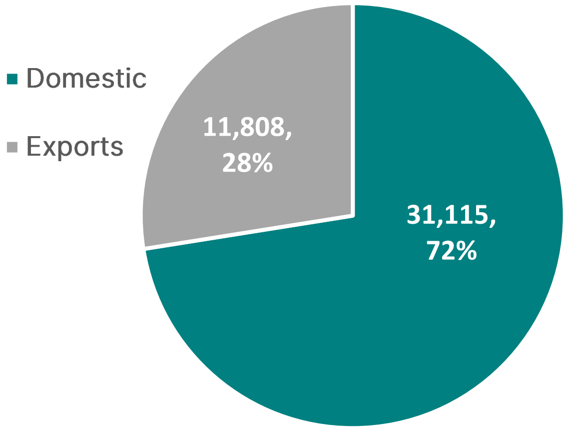
Orders in Hand : 126,575 M



Q4’25 Sales : 11,525 M



FY’25 Sales : 42,923 M



GE VERNOVA

THE ENERGY TO CHANGE THE WORLD

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