



## GE Power India Limited

CIN-L74140MH1992PLC068379

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14 November 2022

To,  
The Manager Listing,  
National Stock Exchange of India Ltd.  
Exchange Plaza,  
Plot No. C/1, G Block,  
Bandra-Kurla Complex, Bandra (E),  
Mumbai - 400 051

To,  
The Manager Listing,  
BSE Ltd.  
P.J. Towers, Dalal Street,  
Mumbai - 400 001

Symbol: **GEPIL**

Scrip Code: **532309**

**Subject: Presentation for the Earnings Conference Call on 14 November 2022**

Dear Sir/Madam,

In furtherance to our letter dated 10 November 2022 regarding Earnings Conference Call scheduled on Monday, 14 November 2022 at 5:30 p.m., please find enclosed the presentation to be made before the Investors/analysts for your information.

This intimation is being made pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 read with Part A of Schedule III of the said Regulations.

Thanking you,  
Yours truly,

**Thanking you,  
Yours truly,  
For GE Power India Limited**

**Kamna Tiwari  
Company Secretary and Compliance Officer**



# GE POWER INDIA LIMITED

## Earnings presentation – Q2 2022-23

### Results

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# Agenda



- Safety update
- Financials
- Summary
- Q&A



# Safety update



GEPIL EHS Performance-12MR	
Fatalities	0
Total Hours worked	25.6M



Customer Award to GEPIL Service, India



National Level 10<sup>th</sup> Global Safety Summit 2022 award to GEPIL



CII EHS Excellence Award appreciation to NID Lapanga, GEPIL



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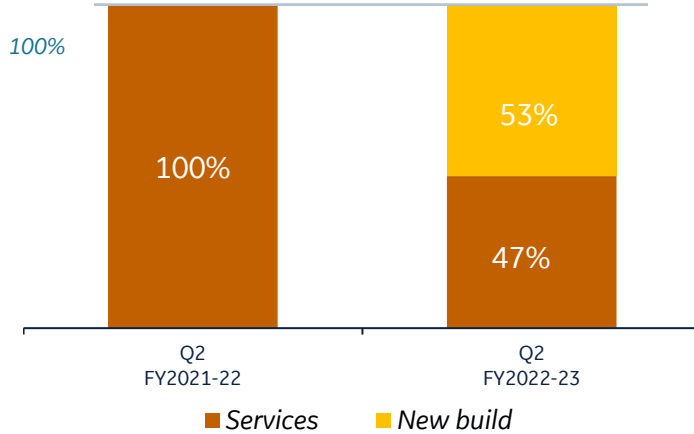
# Financials

# Business update: Q2 FY2022-23

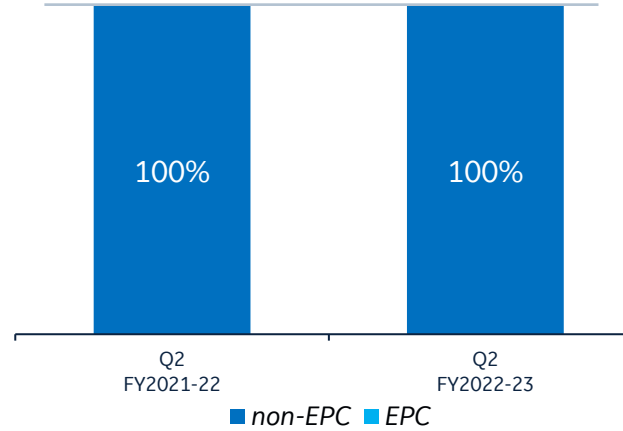


Change in order mix composition

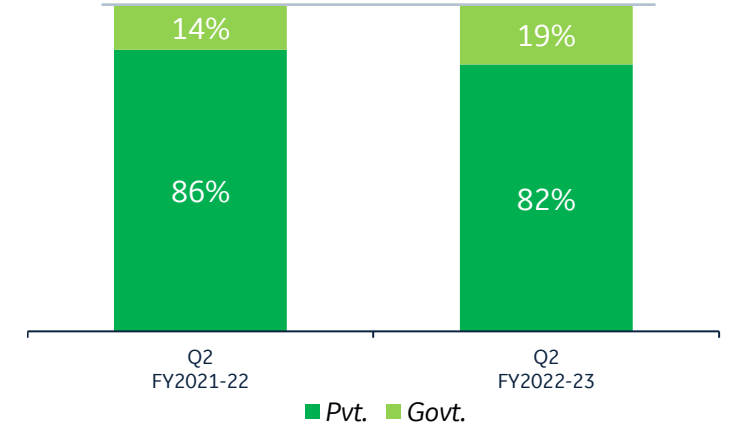
New build vs Services



EPC vs non-EPC



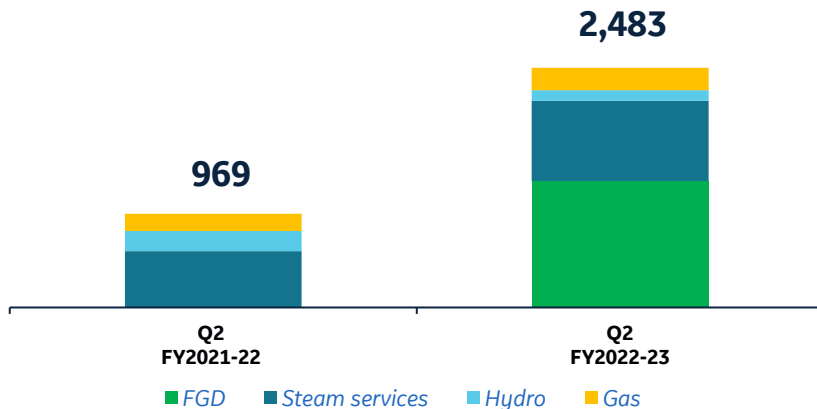
Govt. vs Private



% Orders mix scaled to 100% - derived from the absolute orders value of the respective financial year

## Orders: Q2 FY2022-23

₹ Million



### FGD

- Adani Udupi/Powermech ~ 1.31 BINR booked with healthy CM & +Cash Flow

### Services

- Services orders are up by ~ 42% with good profitability
- ESP Upgrade order booked from Industrial customer (Trident)

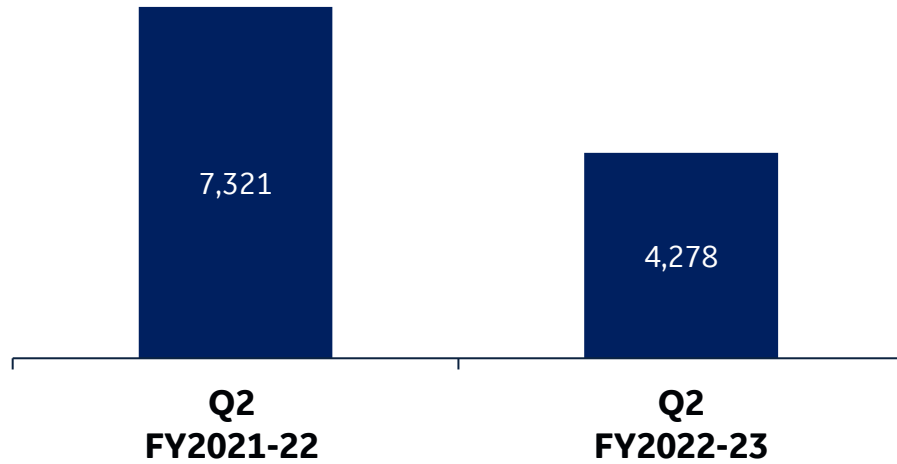
**Robust pipeline of active opportunities for FGD & Services  
Backlog INR 40.9 Billion at the end of Q2**

# Revenues & Profit Before Tax (PBT): Q2 FY2022-23

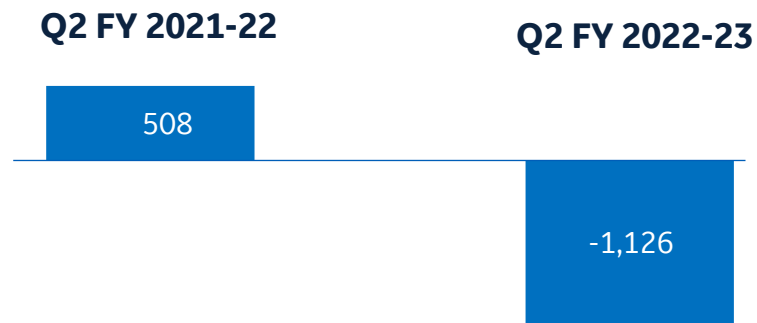
₹ Million



## Revenue



## PBT

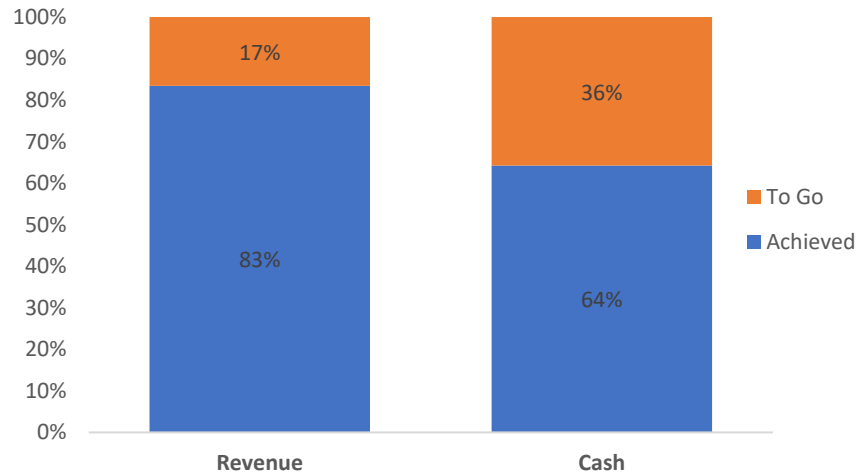


- Revenue & Margin impacted by :
  - In FGDs due to lower order intake in the past two years
  - Execution challenges & cost updates
  - Solapur Fire Incident provision–INR 787M
- Services revenue continues to grow

# FGD Update



GEPIL FGD PORTFOLIO STATUS AS OF Q2'23




NTPC Unchahar COF Achieved on 31<sup>st</sup> Aug'22

## Challenges across market players

- Sub-contractor financial health;
- Workforce availability and vendor delays
- Covid relief non-clarity
- GEPIL focus areas
  - Contain further margin degradation
  - Complete milestones to achieve COF Completion of Facilities
  - PG Test @Unchahar Stage IV

**On path to complete substantial milestones in FY 23 & 24**





## Executive Summary Q2 2022-23

- Progress on the strategy – 1) Grow Services 2) Right mix of EP & EPC 3) Grow Industrial & Private customers
- Order intake gone up to 2.5X of Q2 2021-22; active orders pipeline
- Services orders up with good profitability in Core Services
- Focus on Durgapur capacity re-alignment
- Continue to address operational headwinds with rigour and ‘Lean’

