

GE T&D India Limited

L31102DL1957PLC193993

T-5 & T-6 , Plot I-14, Axis House, Jaypee Wishtown, sector-128, Noida-201304, Uttar Pradesh

T +91 120 5021500 F +91 120 5021501

https://www.ge.com/in/ge-td-india-limited

November 9, 2022

The Secretary BSE Limited Phiroze Jeejeebhoy Towers Dalal Street MUMBAI 400 001 The Manager
Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla
Complex, Bandra (East)
MUMBAI 400 051

Code No. 522275

Symbol: GET&D

Dear Sir/ Madam,

Sub: **Analyst Presentation**

Further to our letter dated October 28, 2022, enclosed please find a copy of the analyst presentation in respect of earnings conference call with analysts/ institutional investors.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For GE T&D India Limited

Bhumika Chandra Company Secretary & Compliance Officer



ACCELERATING INDIA'S ENERGY TRANSITION

Analyst Presentation Q2 Financial Year 2022-23



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Executive Summary



• Q2 FY 22-23 Orders booking at 4.9 BINR vs 6.3 BINR in Q2 FY 21-22, down by 23% yoy

H1 FY 22-23 Order booking at 10.9 BINR vs 11.1 BINR in H1 FY 21-22, down by 2% yoy

 Q2 FY 22-23 Sales at 7.0 BINR vs 8.5 BINR in Q2 FY 21-22, down 18% yoy

H1 FY 22-23 Sales at 12.9 BINR vs 14.9 BINR in H1 21-22, down by 13% yoy

 Q2 FY 22-23 Profit After Tax at 28 MINR vs loss After Tax of 77 MINR in Q2 FY 21-22

H1 FY 22-23 Profit After Tax at 91 MINR vs Loss after Tax of 270 MINR in H1 FY 21-22

- Order back log of ₹ 34.6 Billion
- Net debt increased by 1.7 BINR in Q2 FY 22-23



Creating the Grid of Future | Key Commissioning



1 X 100 MVA ICT Commissioned at HPPTCL Dehan, HP



1 X 20 MVA, 132/33 kV Transformer along with 5 bays of 132 kV GIS and 9 bays of 33 kV GIS commissioned at OPTCL Hinjilicut, Odisha



2 X 100 MVA ICT Commissioned at Pimpalgaon Substation,Maharashtra



4 X 5 MVA, 33/ 0.415 kV Transformer Commissioned at BPC Damji, Bhutan



4 X 5 MVA, 33/ 0.415 kV Transformer Commissioned at BPC Samcholing, Bhutan



2nd 40 MVA, 220/ 33kV Transformer along with 33kV GIS for BPC at Dagapela, Bhutan



3 X 400 kV GIS bays at Doosan Jawaharpur out of 15 X 400 kV GIS Bays in UP

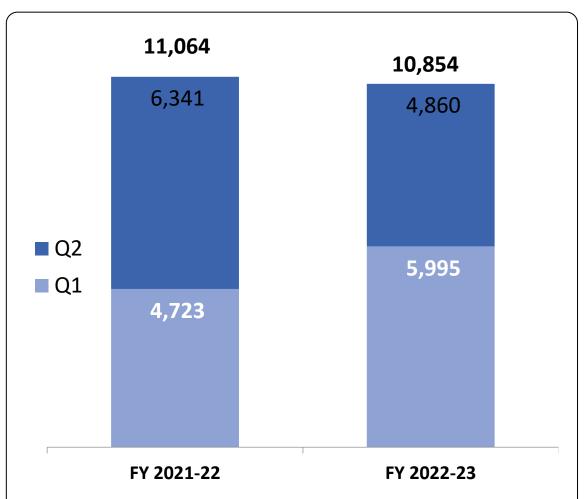


2 X 220 kV AIS bays at PGCIL Latehar, Jharkhand

Order Intake

H1 FY 2022-23

(₹ in millions)



Key Orders booked during Q2, FY 22-23

- 245 kV Gas Insulated Substation (GIS) package at Damodar Valley Corporation from Kalapatru Power Transmission
- 72.5kV GIS Package for Delhi Metro Rail Corporation for various locations in Delhi from KEC International Limited
- 220 kV GIS Bays for CTRL S data centres in Chennai from Hitachi Energy
- Long Term Maintenance and digital services contract for 765 kV Anta & Phagi Substation of RRVPNL
- 245 kV GIS Bays at various sites of BSPTCL from GEPDEC Infratech Limited
- 245 kV GIS Bays for electrical power distribution at Talcher Fertilizers from STELMEC limited
- Distribution Control System at Annaram & Medigadda sites of Transmission Corporation of Telangana Limited from Megha Engineering & Infrastructures Limited



Financial Data

Q2 & H1 FY 2022-23

(₹ in millions)

	Q2	Q2	Change	H1	H1	Change
	2022-23	2021-22		2022-23	2021-22	
Sales	7,006	8,517	-17.7%	12,936	14,898	-13.2%
EBITDA*	337	201		648	218	
% of Sales	4.8%	2.4%	+2.4 pts	5.0%	1.5%	3.5 pts
Profit Before Tax & Exceptional Items	101	-96		203	-349	
% of Sales	1.4%	-1.1%	+2.5 pts	1.6%	-2.3%	+3.9 pts
Profit Before Tax & after exceptional Items	42	-96		145	-349	
% of Sales	0.6%	-1.1%	+1.7 pts	1.1%	-2.3%	+3.4 pts

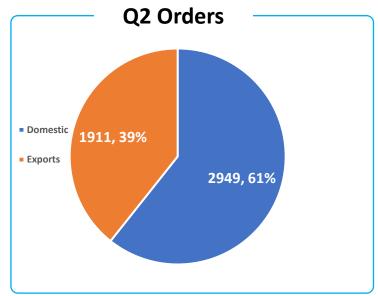
Net Debt** of ₹3.6 Billion as on 30th Sep,22 vs ₹1.9 Billion as on 30th Jun, 22 vs ₹ 0.8 Billion as on 31st Mar, 22

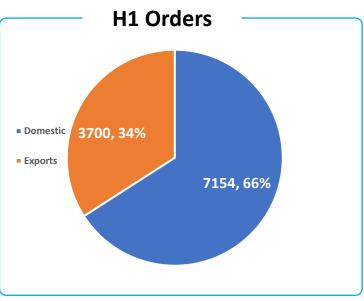


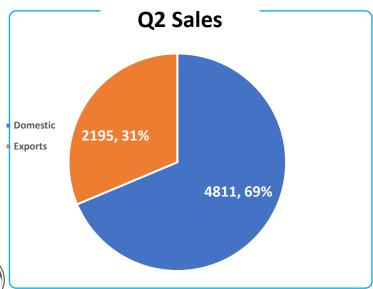
^{*} EBIDTA includes Other income of 283MINR in Q2'2022-23 & 369 MINR in H1' 2022-23 (2MINR in Q2' 2021-22 & 5 MINR in H1' 2021-22 **Net of Cash & Bank Balance of 375 MINR (vs 530 MINR as on Jun 30, 2022 & Vs 824 MINR as on March 31, 2022)

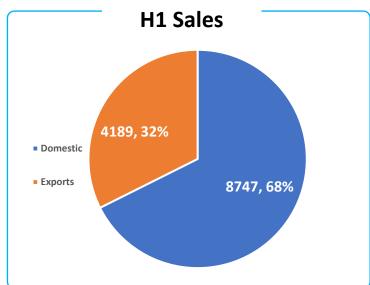
Orders, Sales and Backlog Details

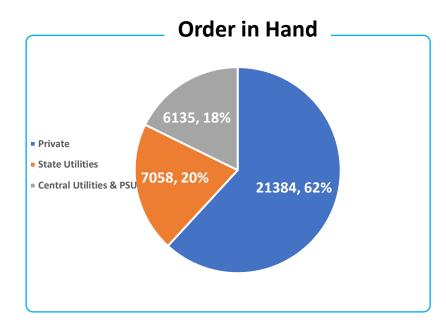
(₹ in millions)













THANK YOU

Contact us:

Suneel Mishra Investor Relations Officer suneel.mishra@ge.com

Anshul Madaan Head – Communications & PR anshul.madaan@ge.com

http://www.ge.com/in/ge-td-india-limited

