



GE T&D India Limited

ACCELERATING INDIA'S ENERGY TRANSITION

Analyst Presentation
Q3 Financial Year 2022-23



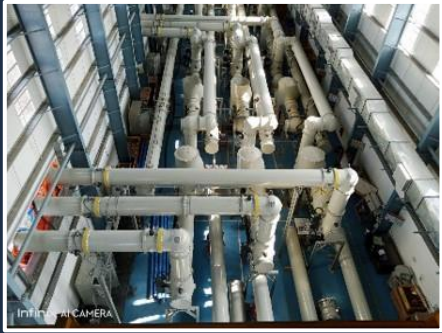
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Creating the Grid of Future | Key Commissioning



Four bays of 765 kV Gas Insulated Substation (GIS) with six 765 kV Line Reactors commissioned at Vadodara for LVTL Sterlite Power Transmission limited



9 x 245 kV bays with SAS augmentation for Power Grid Corporation of India Limited (PGCIL) at Salakati Substation



132 kV GIS at Ramnagar for West Bengal State Electricity Transmission Company Limited



220 kV bay along with 220/34.5 KV, 50 MVA Transformer commissioned at NTPC Unchahar



Eighteen bays of 400 kV GIS with 3600 meters Gas Insulated Busbar for L&T at Thallayapalem in Andhra Pradesh



Six bays of 220 kV GIS with 1200 meters Gas Insulated Busbar for Sterlite's project for PGCIL at Vadodara Gujarat

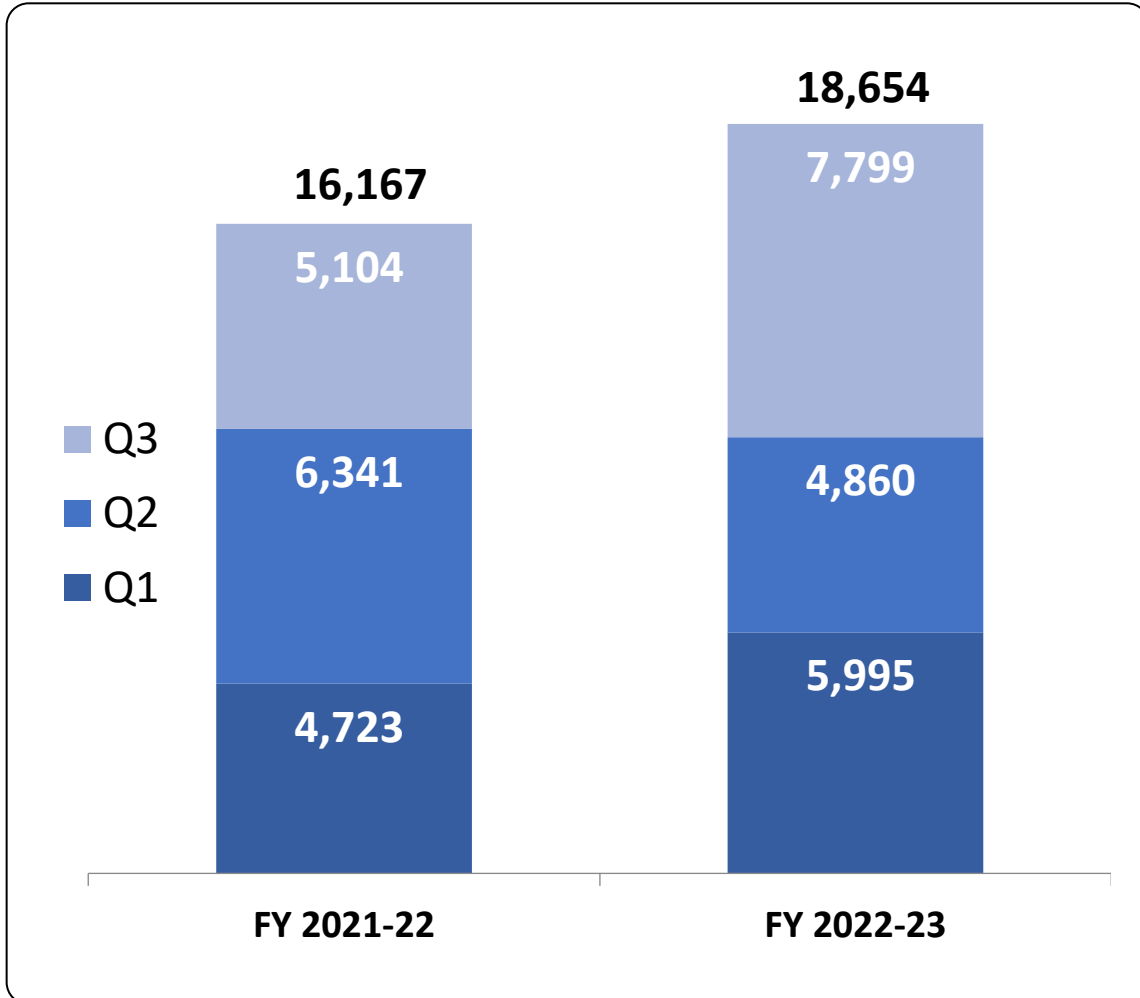


21.6 MVA, 132/27kV TSS Transformer commissioned for National Mineral Development Corporation at Nagarnar

Order Intake

9M FY 2022-23

(₹ in millions)



Key Orders booked during Q3, FY 22-23

- ❑ 400 / 220 kV Gas Insulated Substation (GIS) turnkey package from a private refinery in Gujarat
- ❑ 220 kV Gas Insulated Substation (GIS) turnkey package at Kutch Copper Limited from Adani Transmission Limited
- ❑ 400 kV Air Insulated Substation (AIS) turnkey package at Rajasthan for SJVNL for 1000 MW solar plant from Tata Power Solar
- ❑ Upgradation of Substation Automation System (SAS) with cybersecurity at eleven 400 kV NTPC sites
- ❑ 220 kV Substation Automation System (SAS) for L&T data centre in Kancheepuram from Larsen & Toubro
- ❑ 400/220/33 kV Substation Automation System (SAS) in Dharhdehi from Techno Electric.
- ❑ 400/220 kV Substation Automation System (SAS) for Gudivada in Andhra Pradesh from Megha Engineering
- ❑ Renovation & Modernisation of 400 & 132kV Switchyard equipment & Substation Automation System of 400kV Switchyard of Rihand Stage I for NTPC



Financial Data

Q3 & 9M FY 2022-23

(₹ in millions)

	Q3 2022-23	Q3 2021-22	Change	9M 2022-23	9M 2021-22	Change
Sales	7,766	9,141	-15.0%	20,702	24,039	-13.9%
EBITDA*	391	306		1,039	524	
% of Sales	5.0%	3.3%	+1.7 pts	5.0%	2.2%	+2.8 pts
Profit Before Tax & Exceptional Items	135	4		338	-345	
% of Sales	1.7%	0.0%	+1.7 pts	1.6%	-1.4%	+3.0 pts
Profit Before Tax & after exceptional Items	124	4		269	-345	
% of Sales	1.6%	0.0%	+1.6 pts	1.3%	-1.4%	+2.7 pts

Net Debt as on 31st Dec, 22 is 2.1 Billion vs ₹3.6 Billion as on 30th Sep,22 & ₹ 0.8 Billion as on 31st Mar, 22**

* EBITDA includes Other income of -67MINR in Q3'2022-23 & 302 MINR in 9M'2022-23 (14 MINR in Q3' 2021-22 & 19 MINR in 9M' 2021-22)

**Net of Cash & Bank Balance of 580 MINR as on Dec 31, 2022 vs 375 MINR as on Sep 30, 2022 & 824 MINR as on March 31, 2022

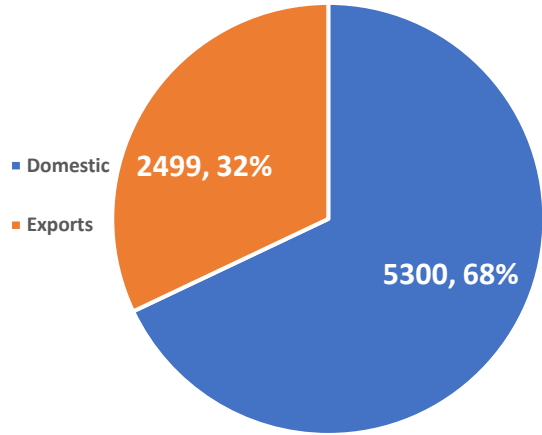
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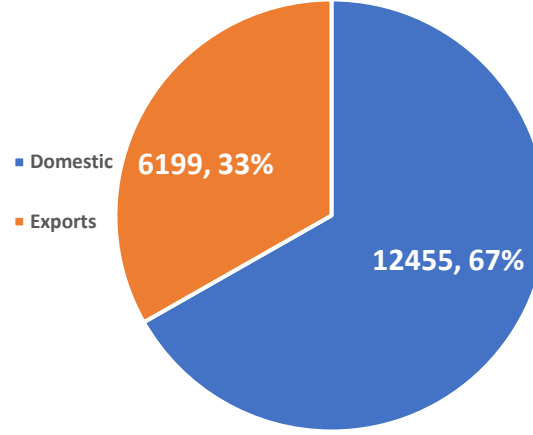
Orders, Sales and Backlog Details

(₹ in millions)

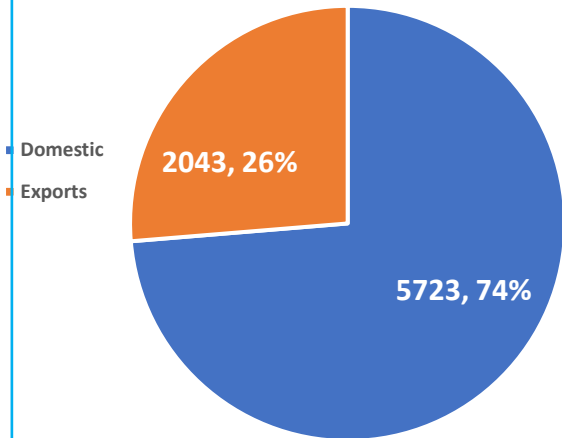
Q3 Orders



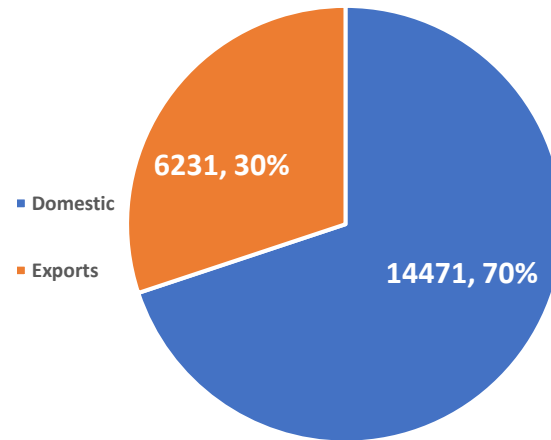
9M Orders



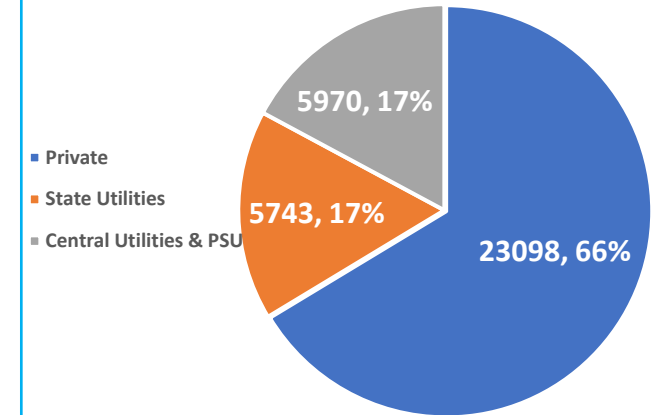
Q3 Sales



9M Sales



Order in Hand



THANK YOU

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