

GE T&D India Limited

ENABLING INDIA'S ENERGY TRANSITION

Analyst Presentation Q1 Financial Year 2021-22

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Safety is Our Top Priority



Avaada Bikaner Project Team received Annual Safety Award from customer

GRID AUTOMATION - PALLAVARAM SAFE MAN HOURS **Congratulations TEAM**

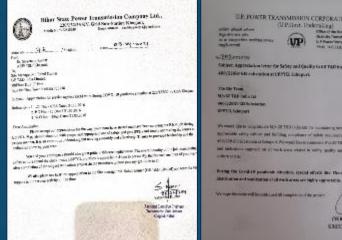
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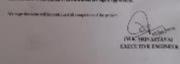
Appreciation certificates from National Safety Council of India for KSEB Kochi & Sterlite Tripura Packages

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GA Pallavaram facility achieved 20 million Safe Man hours in Apr'21

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Received various EHS appreciation letters from customers like BSPTCL, UPPTCL & WBSETCL



Executive Summary





Q1'2021-22 loss After Tax at 193 MINR vs Loss After Tax of 203 MINR in Q1'2020-21



Net debt reduction of 245 MINR in Q1 2021-22

Continuous Focus on operational excellence including lean implementation

Order Intake impacted by shift of market due to Covid 19





Covid 19 Wave 2 Update GETDIL Plants and Sites

Padappai (AIS/GIS)

Plant shutdown for 9 days due to lock down in Tamilnadu. Manufacturing activities fully operational now

Pallavaram (GA)

Plant shutdown for 9 days due to lock down in Tamilnadu. Manufacturing activities fully operational now

Hosur (AIS)

Plant shutdown for 9 days due to lock down in Tamilnadu. Manufacturing activities fully operational now

Vadodara (Transformers) No lockdown, fully operational

Project Sites Total sites : 73, All fully Operational

Noida (Corporate, Projects & Engg Office) Fully operational, employees working from home

Supply Chain / Logistics Severely impacted due to lockdown. Fully operational now



Creating the Grid of Future | Key Commissioning



PGCIL, Phagi, Rajasthan

• First GE Make 765KV GIS commissioned



PGCIL, Bhuj, Gujarat

765kV AIS400kV/220kV GIS



BPC, Dochula, Bhutan

5 x 66kV GIS bays
3x25MVA, 66/11kV PT
10x5MVA, 11KV/415V Trafo

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Making In India for the World

Factory Spotlight : Vadodara

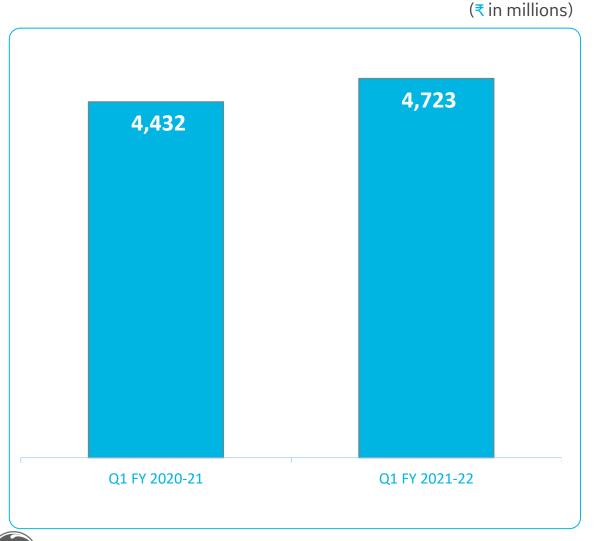






- Manufacturing state-of-the-art world-class power transformers
- Inauguration of LTI Vadodara factory by the then Chief Minister Shri Narendra Modi in March 2009
- Manufactured the 1st 800 kV HVDC under 'Make in India' initiative in March 2015
- Extensive supply chain and logistics capabilities. Delivering to customers globally
- Testing Facility for testing of Transformers Upto 1200 KV
- Recently completed the milestone of manufacturing 500 Unit of 765 kV Transformers / reactors. First in India.

ORDER INTAKE Q1' FY 2021-22



Key Orders booked during Q1, FY 21-22

Six 500MVA 765KV Power Transformers from PowerGrid Corporation of India under the Transmission System Strengthening Scheme for evacuation of power from Solar Energy Zones in Rajasthan (8.1 GW) under Phase-II



220/33 KV Air Insulated Substation at Dagapela from Bhutan **Power Corporation Limited**

Replacement of 400 AND 220 kV equipments at Raichur Thermal Power Plant from Karnataka Power Corporation Limited.

- 400 kV switchyard including 400 kV, 150 MVA Power transformers at Bikaner from Renew Power Limited
- 220 kV switchyard at Manza near Khambhalia in Gujrat from Powerica Limited for their 50 MW wind Power station.
- Order of multiple Current transformers and Capacitor Voltage Transformers across multiple voltage levels from Auguste International

3 years contract for operation and maintenance (O&M) of MRSS electrical installation at Tata Motors Limited for their 220 kV Sanand and Pune plant



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Orders and Sales Details

(₹ in millions)

Q1' FY 2021-22 Q1 Sales Q1 Orders 1310, 21% Domestic 1690, 36% Domestic **Exports Exports** 3033, 64% 5071, 79% **Order in Hand** 7334, 17% Private State Utilities 8673, 20% Central Utilities & PSU 27487, 63%



Financial Data Q1' FY 2021-22

(₹ in millions)

	Q1	Q1	Change
	2021-22	2020-21	
Sales	6,381	6,428	-0.7%
EBITDA	14	3	346.9%
% of Sales	0.2%	0.0%	+0.2 pts
Profit Before Tax	(253)	(262)	3.6%
% of Sales	-4.0%	-4.1%	+0.1pts
Profit After Tax	(193)	(203)	5.2%
% of Sales	-3.0%	-3.2%	+0.2 pts



Net Debt* of ₹1,366 M as on 30th June 2021 vs ₹ 1,611 M as on 31st March 2021

* Net of Cash & Bank Balance of 533 MINR (Vs 602 MINR as on March 31, 2021)

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THANK YOU

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