



GE T&D India Limited

ENABLING INDIA'S ENERGY TRANSITION

Analyst Presentation
Q1 Financial Year 2021-22



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Safety is Our Top Priority



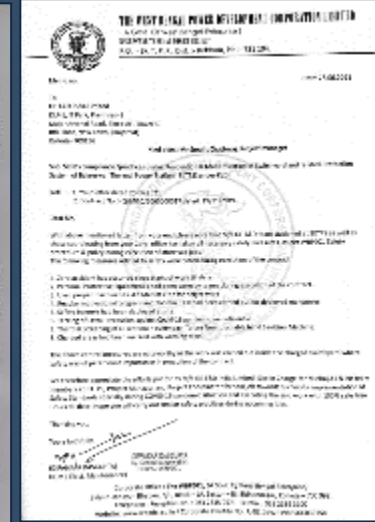
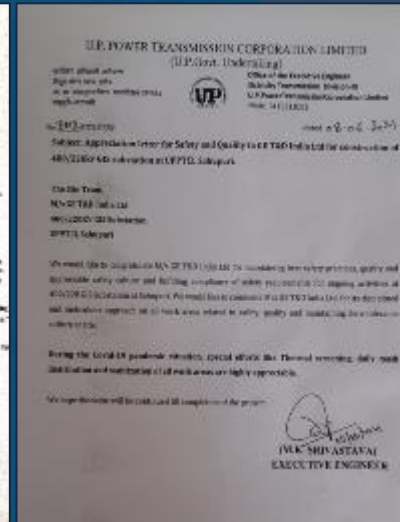
Avaada Bikaner Project Team received Annual Safety Award from customer



GA Pallavaram facility achieved 20 million Safe Man hours in Apr'21



Appreciation certificates from National Safety Council of India for KSEB Kochi & Sterlite Tripura Packages



Received various EHS appreciation letters from customers like BSPTCL, UPPTCL & WBSETCL



Executive Summary



- ✓ **Q1 Sales at 6.4 BINR**
- ✓ **Q1'2021-22 loss After Tax at 193 MINR vs Loss After Tax of 203 MINR in Q1'2020-21**
- ✓ **Net debt reduction of 245 MINR in Q1 2021-22**
- ✓ **Continuous Focus on operational excellence including lean implementation**
- ✓ **Order Intake impacted by shift of market due to Covid 19**
- ✓ **Order back log of ₹ 43.5 Billion**



Covid 19 Wave 2 Update

GETDIL Plants and Sites

Padappai (AIS/GIS)

Plant shutdown for 9 days due to lock down in Tamilnadu. Manufacturing activities fully operational now

Pallavaram (GA)

Plant shutdown for 9 days due to lock down in Tamilnadu. Manufacturing activities fully operational now

Hosur (AIS)

Plant shutdown for 9 days due to lock down in Tamilnadu. Manufacturing activities fully operational now

Vadodara (Transformers)

No lockdown, fully operational

Project Sites

Total sites : 73, All fully Operational

Noida (Corporate, Projects & Engg Office)

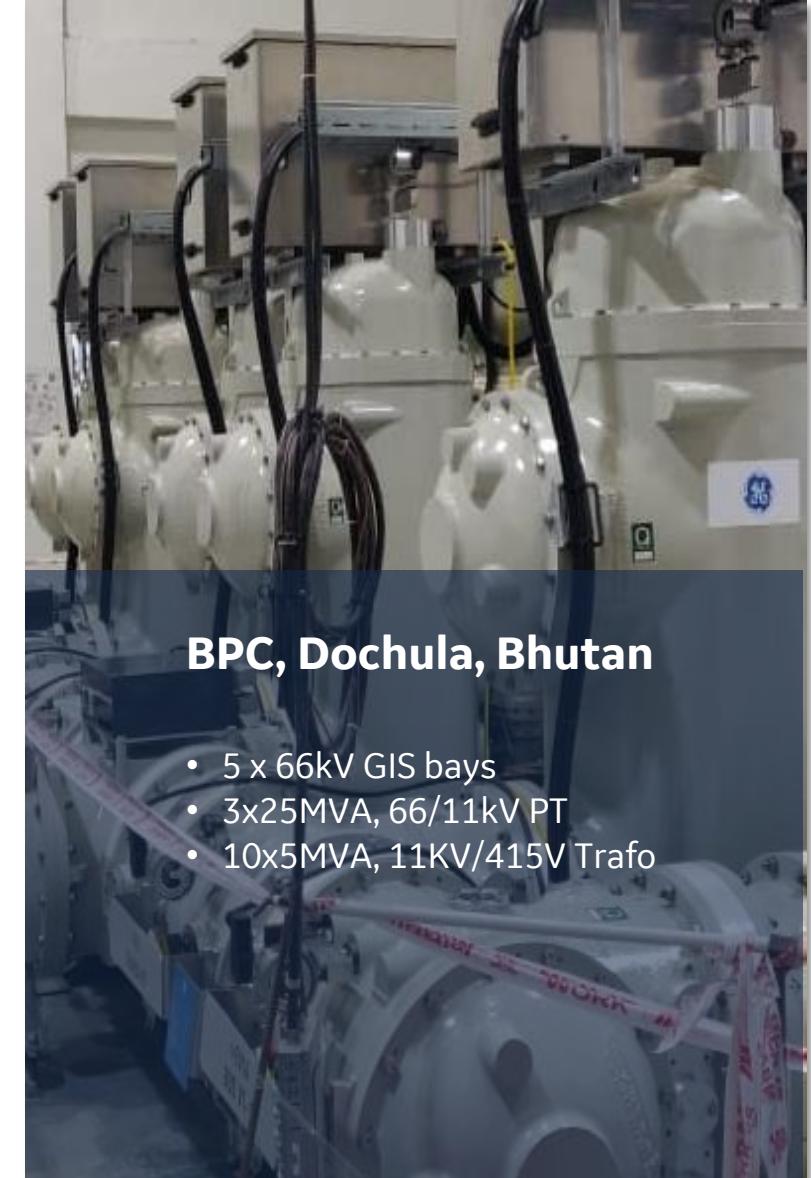
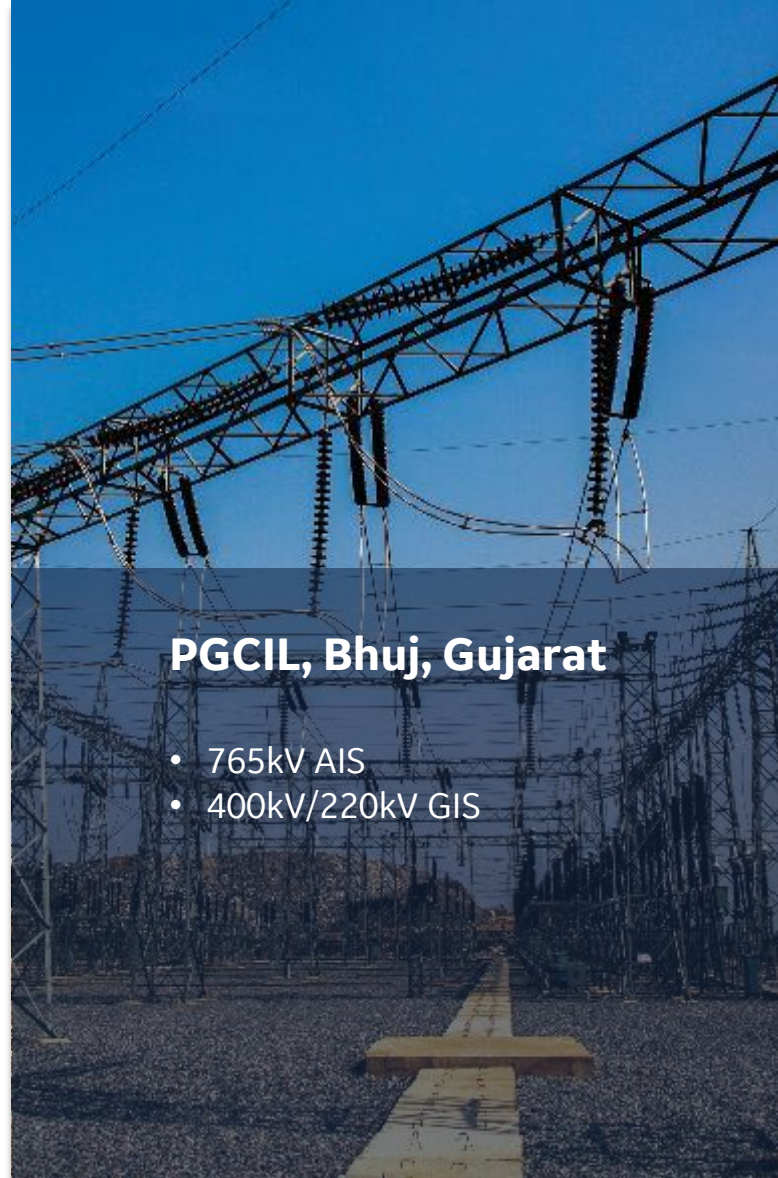
Fully operational, employees working from home

Supply Chain / Logistics

Severely impacted due to lockdown. Fully operational now



Creating the Grid of Future | Key Commissioning



Making In India for the World

Factory Spotlight : Vadodara

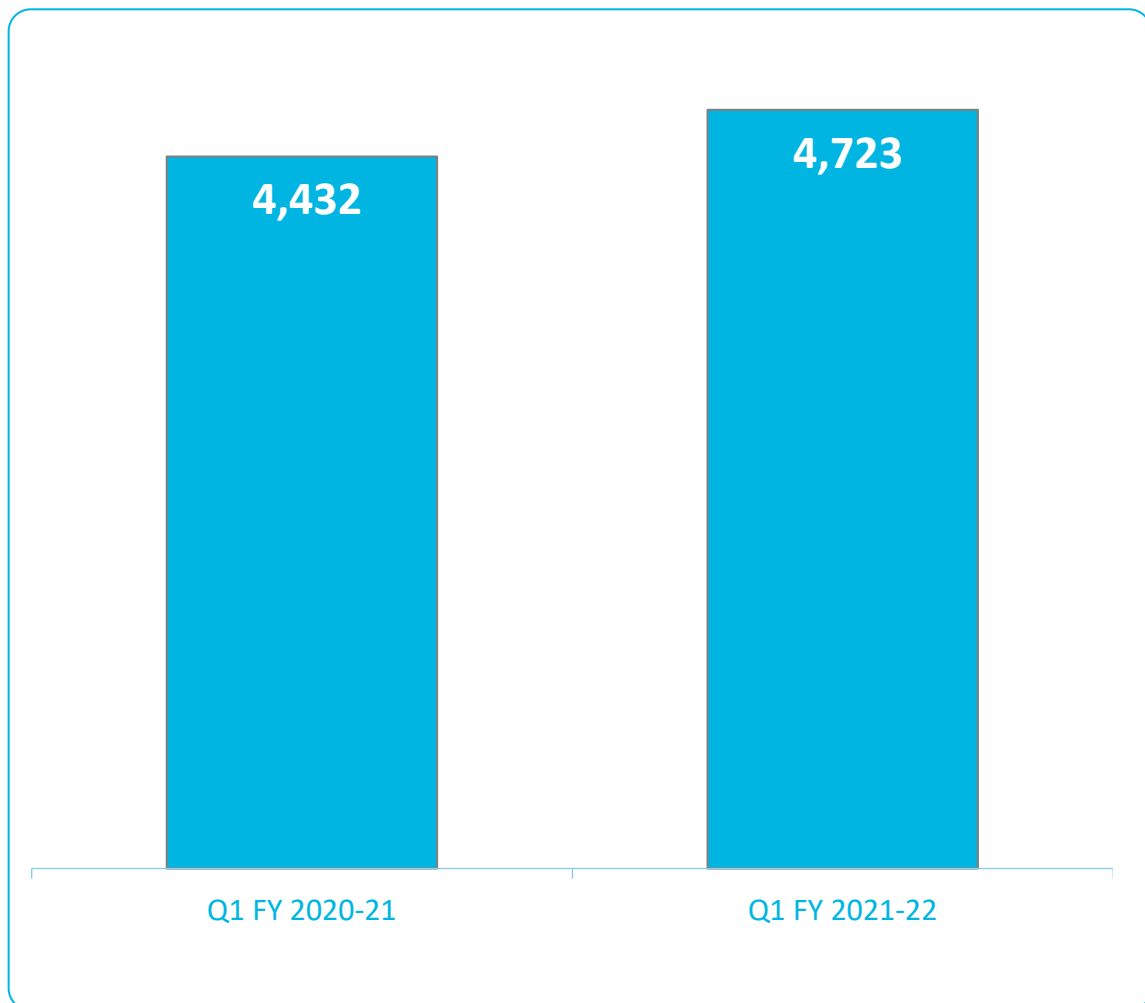


- Manufacturing state-of-the-art world-class power transformers
- Inauguration of LTI Vadodara factory by the then Chief Minister Shri Narendra Modi in March 2009
- Manufactured the 1st 800 kV HVDC under 'Make in India' initiative in March 2015
- Extensive supply chain and logistics capabilities. Delivering to customers globally
- Testing Facility for testing of Transformers Upto 1200 KV
- Recently completed the milestone of manufacturing 500 Unit of 765 kV Transformers / reactors. First in India.

ORDER INTAKE

Q1' FY 2021-22

(₹ in millions)



Key Orders booked during Q1, FY 21-22

- ✓ Six 500MVA 765KV Power Transformers from PowerGrid Corporation of India under the Transmission System Strengthening Scheme for evacuation of power from Solar Energy Zones in Rajasthan (8.1 GW) under Phase-II
- ✓ 220/33 KV Air Insulated Substation at Dagapela from Bhutan Power Corporation Limited
- ✓ Replacement of 400 AND 220 kV equipments at Raichur Thermal Power Plant from Karnataka Power Corporation Limited.
- ✓ 400 kV switchyard including 400 kV, 150 MVA Power transformers at Bikaner from Renew Power Limited
- ✓ 220 kV switchyard at Manza near Khambhalia in Gujrat from Powerica Limited for their 50 MW wind Power station.
- ✓ Order of multiple Current transformers and Capacitor Voltage Transformers across multiple voltage levels from Auguste International
- ✓ 3 years contract for operation and maintenance (O&M) of MRSS electrical installation at Tata Motors Limited for their 220 kV Sanand and Pune plant

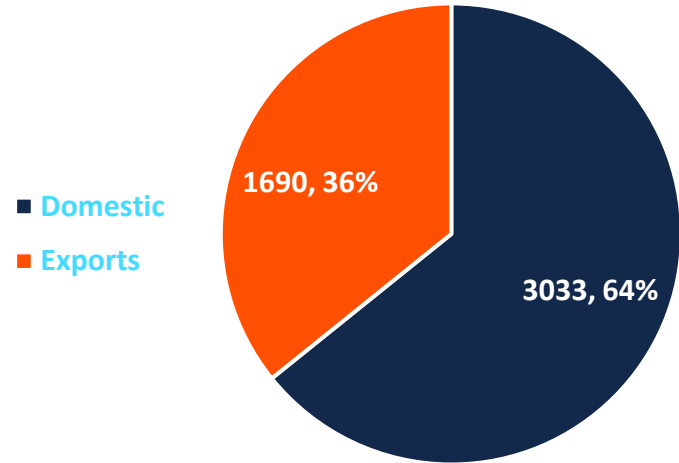


Orders and Sales Details

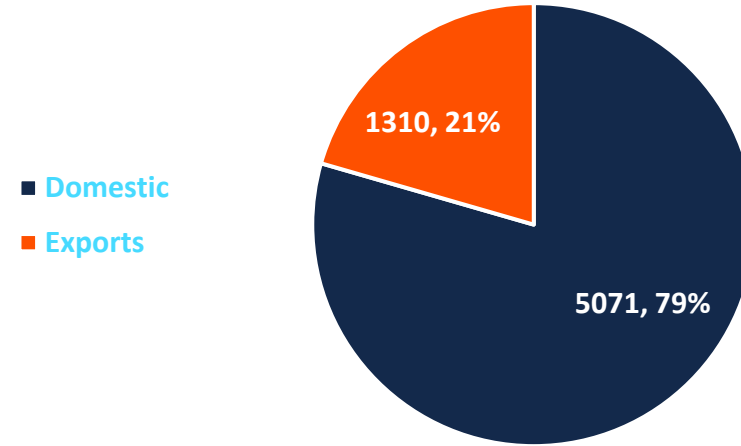
Q1' FY 2021-22

(₹ in millions)

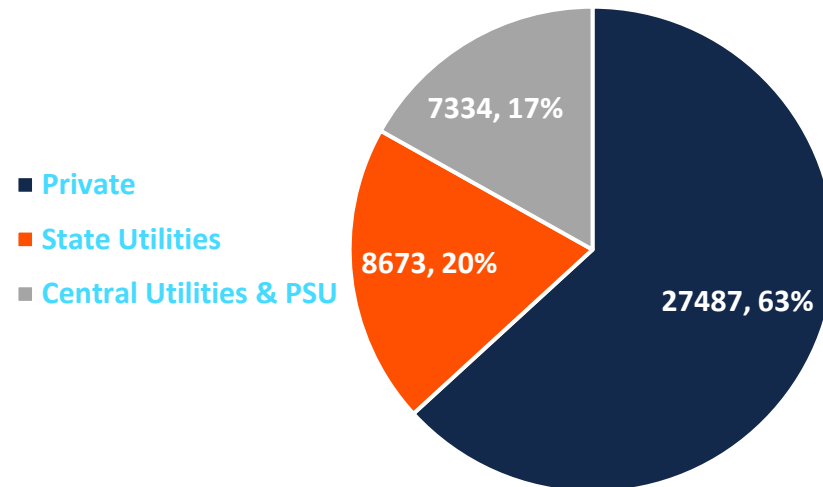
Q1 Orders



Q1 Sales



Order in Hand



Financial Data

Q1' FY 2021-22

(₹ in millions)

	Q1 2021-22	Q1 2020-21	Change
Sales	6,381	6,428	-0.7%
EBITDA	14	3	346.9%
% of Sales	0.2%	0.0%	+0.2 pts
Profit Before Tax	(253)	(262)	3.6%
% of Sales	-4.0%	-4.1%	+0.1 pts
Profit After Tax	(193)	(203)	5.2%
% of Sales	-3.0%	-3.2%	+0.2 pts

Net Debt* of ₹1,366 M as on 30th June 2021 vs ₹ 1,611 M as on 31st March 2021

* Net of Cash & Bank Balance of 533 MINR (Vs 602 MINR as on March 31, 2021)

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THANK YOU

Contact us:

Suneel Mishra
Investor Relations Officer
suneel.mishra@ge.com

Anshul Madaan
Head – Communications & PR
anshul.madaan@ge.com

<http://www.ge.com/in/ge-td-india-limited>

