



GE T&D India Limited

(formerly Alstom T & D India Ltd.)

Financial results for the second quarter and half year ended Sep 30, 2017

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Nov 6th 2017, New Delhi



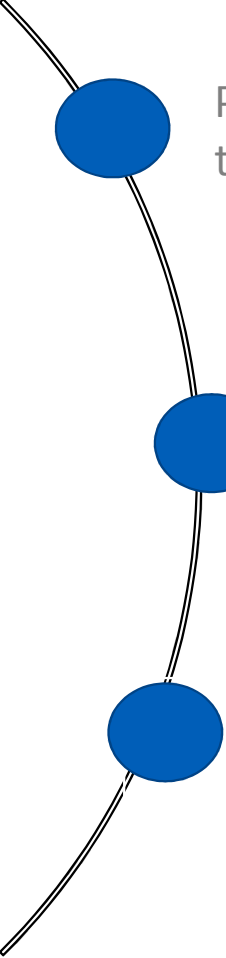
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Key Commissioning



Pole 2 of Champa-Kurukshetra 800 kV UHVDC link, making it first link in India transmitting 3000 MW of power through HVDC

440 kV AIS substation for Tamil Nadu Transmission Corporation Limited in Rasipalayam.

400 kV AIS substation for Jindal Steel Works in Bellary.

Strong focus on execution continues....



Key Orders

Customer

Doosan Power Systems

Marine Electricals

Saurya Urja

CPCL

ABB

Energypac

Amararaja Power

Project

Jawaharpur (2X660MW TPP)

Obra (2X660 TPP- GT/ICT/SR)

Solar Project 50MW- ACBOS & DC Wrap

Bhadla/Jodhpur/-220KV Phase II

Manali - 145kv Substation

Disconnecter & Earthing Switches

PGCB various site FOTE & Integration

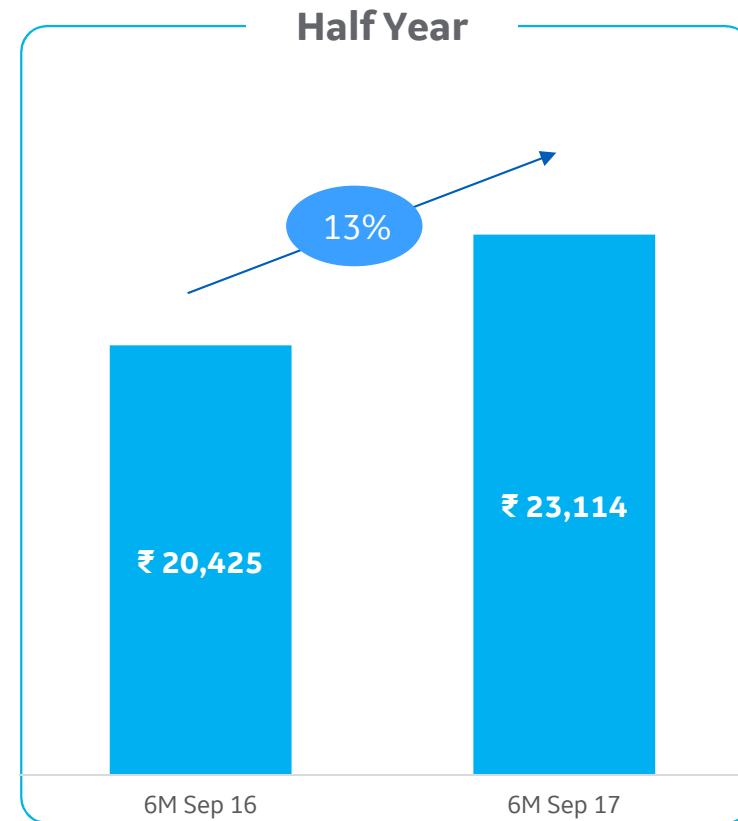
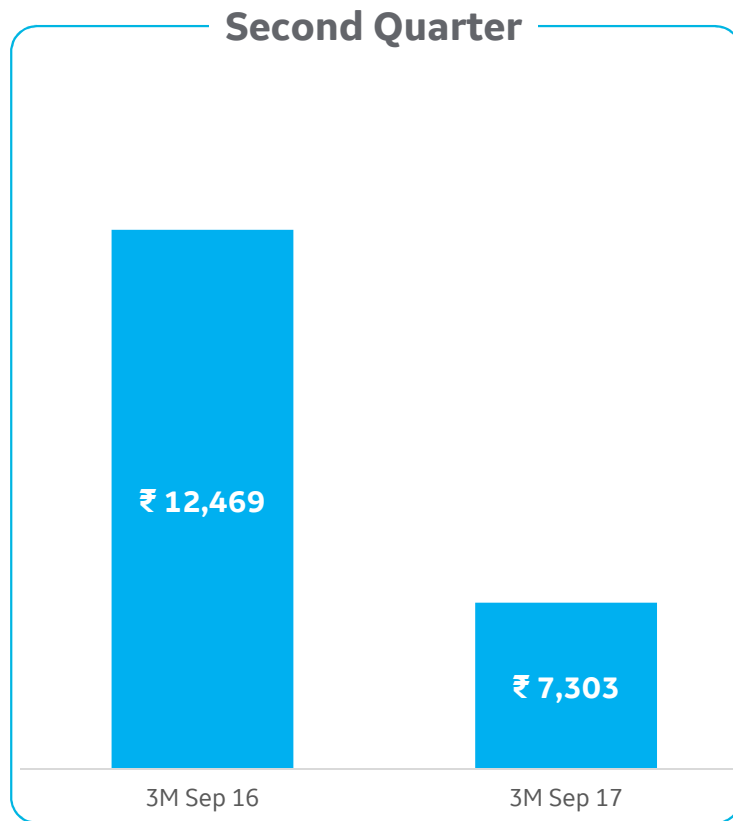
KSPDCL Lot 2 - Tumkur Solar

... key orders won in private sector despite tough market conditions



Order intake

(Million ₹)

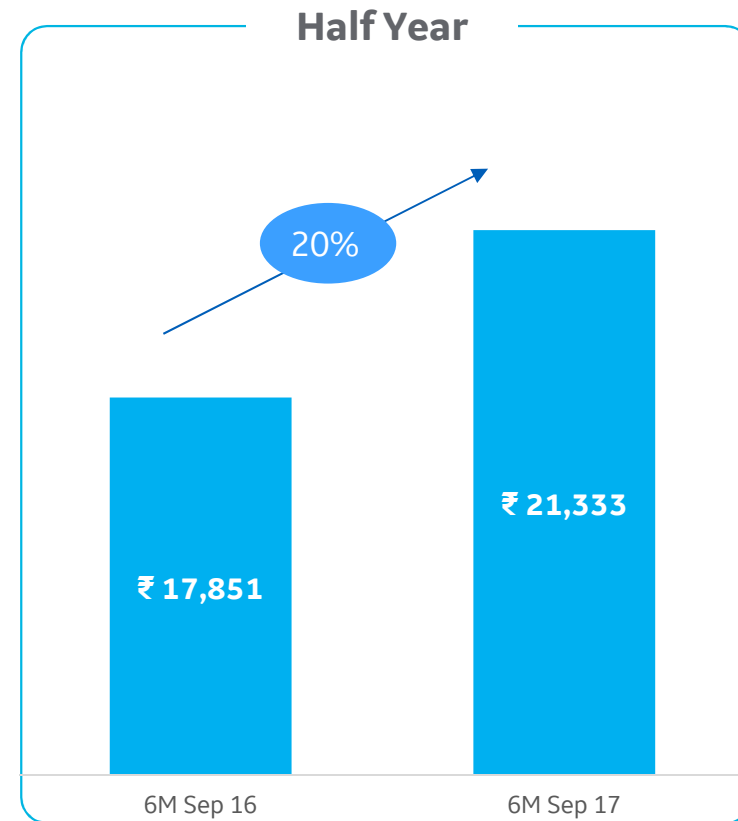
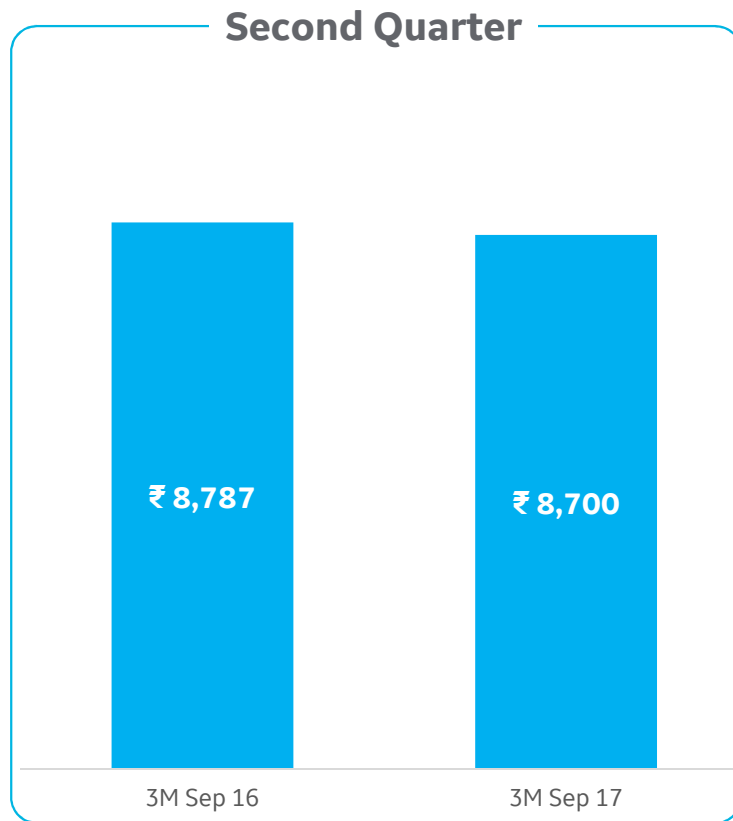


... well positioned with Orders In Hand of 81 BINR (Approx. 2 years of Sales)



Sales execution

(Million ₹)

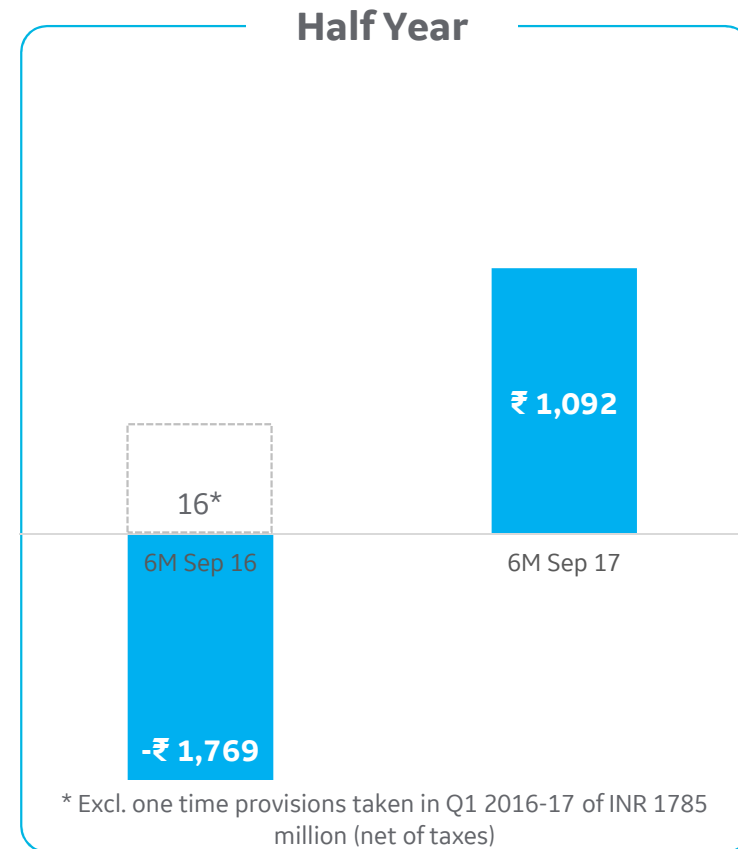
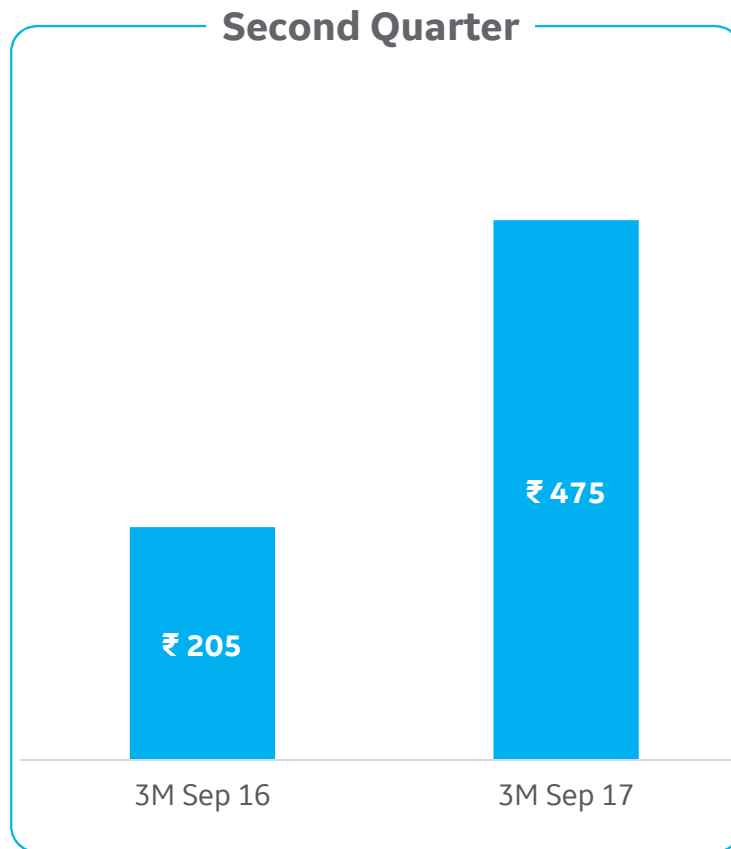


... despite GST impact , execution is driving growth in H1



Profit after tax

(Million ₹)



... Strong operating performance and cost optimisation



Key Data : 2nd Quarter and half year ended 30 Sep 2017

(Million ₹)

	Second Quarter			Half Year		
	Q2 2017-18	Q2 2016-17	Change Δ	H1 2017-18	H1 2016-17	Change Δ
Sales Revenue	8,700	8,787	-1%	21,333	17,851	20%
Operating Profit (EBIT)	920	554		2,173	(1,149) *	
% of Sales	10.6%	6.3%	+4pt	10.2%	(6.4%)	+17pt
Profit after Tax	475	205		1,092	(1,769)*	
% of Sales	5.5%	2.3%	+3pt	5.1%	(9.9%)	+15pt

***Excl. one time provisions** of INR 1785 million (net of taxes) ...

- Operating Profit 463 MM & 2.6% of Sales.
- Profit after Tax 16 MM & 0.1% of Sales.



Thank you

<http://www.ge.com/in/ge-td-india-limited>

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