



GE T&D INDIA LIMITED

Unleashing Limitless Energy

Analyst Presentation

Q2 / H1 Financial Year 2020-21

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Executive Summary



- ✓ **Strong Execution in Q2, FY 20-21 after lifting of Covid 19 Lockdowns.**
- ✓ **Order decisions delayed during Q2 FY 20-21 due to Covid-19. Picking up gradually.**
- ✓ **Focus on operational excellence, cash collection and supply chain recovery.**
- ✓ **Cost saving actions being undertaken.**
- ✓ **Healthy Order back log of ₹ 53 Billion; >1.5 years of revenue.**



Keeping Your Lights ON!

Update on GETDIL Plants and Sites

Padappai (AIS/GIS)

Post completion of Chennai lockdown period; operations are scaled up from 6th July onwards and Padappai is operating with operator strength upto 95% for AIS & 90% for GIS Activity.

Pallavaram (GA)

Business as usual. Factory layout redesigned to maintain social distancing and necessary actions are taken to adhere to PPE norms. Manufacturing is operational at 100%.

Hosur (AIS)

Post completion of Bengaluru lockdown on 14th July gradual ramp up in progress; currently operating at 90% operator strength

Vadodara (Transformers)

95% operational (590 HC/Day)

Project Sites

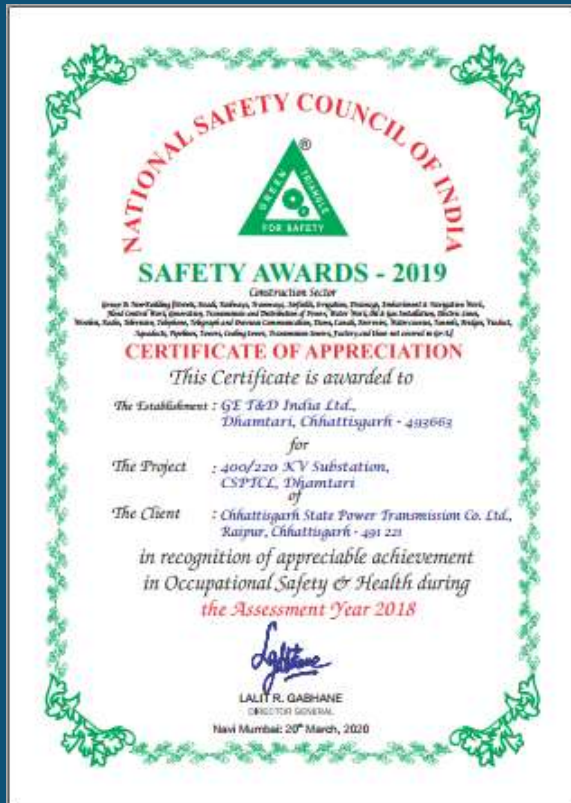
Total sites : 73, All Operational
(Resource Strength on average 85% of pre-Covid numbers following social distancing norms)

Noida (Corporate, Projects & Engg Office)

100% employees working. in office / remotely



Safety is our top priority



CSPTCL DHAMTARI PROJECT



PGCIL SS03 Package

Certificate of appreciation
received from

**NATIONAL
SAFETY COUNCIL
OF INDIA**

Delivering from the Frontline

Key Execution during Q2, FY 2020-21



Commissioned 66 kV 5 GIS bays for HPPTCL at Urni



Commissioned 132 kV 40 bays of GIS for HMEI at Bhatindra



Commissioned 132 kV 2 bays for OPTCL VO of GIS Extn at Chandbali



Energized 132kV 40 MVA 2nd trafo issued by OPTCL at Bhubaneswar



Energized 765kV 2 bays of Generator Trafo#2 with Tie Bay for NTPC, Darlipalli



Commissioned 400kV 125 MVAR Bus Reactor for NTPC at Kahalgaon



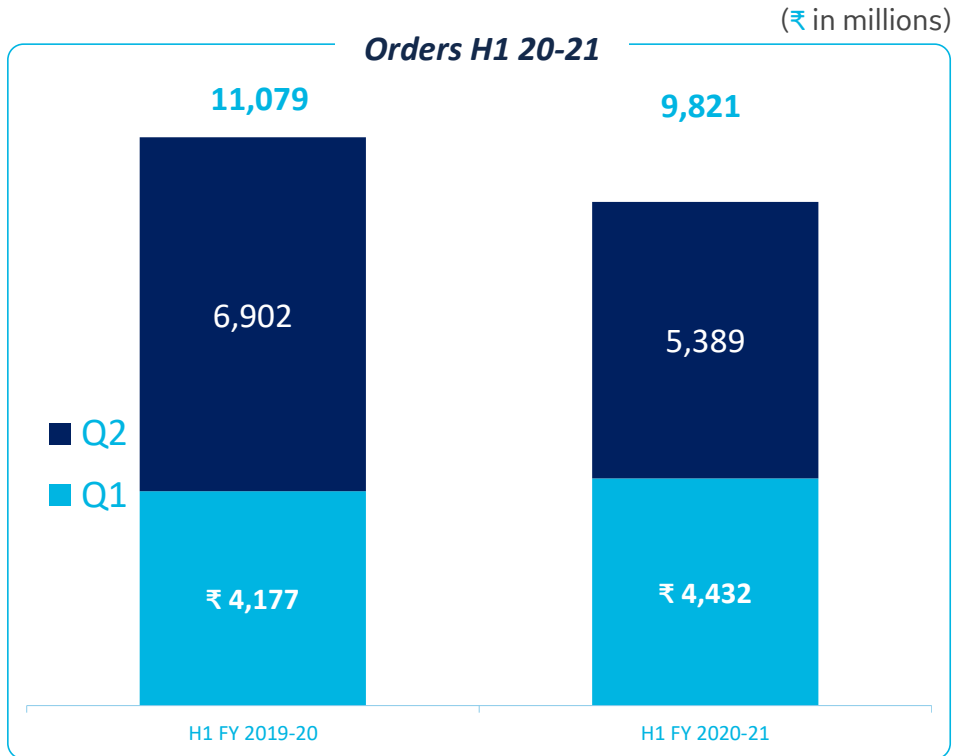
Commissioned 400 kV 03 bays & 220 kV 06 AIS bays for PGCIL at Bhuj



Energized 765kV 1 AIS bay for GTL ADANI Extn package at Gr. Noida

ORDER INTAKE

Q2 / H1 FY 2020-21



L1 position of 5,000 MINR Orders at end of Sep 20

Key Orders booked during Q2, FY 20-21

- ✓ SJVNL - 420kV Gas Insulated Substation (GIS) package including transformers and reactors at Dhalkebar in Nepal
- ✓ OPTCL - Implementation of 7 No.s 220 KV Sub Station Automation
- ✓ TPDDL - 66 kV Gas Insulated Substation (GIS) package at Bhalswa in Delhi
- ✓ Avaada – 2 No.s 150MVA 400 KV Power Transformers at Bikaner



Financial Data

Q2 / H1 FY 2020-21

(₹ in millions)

	Q2 2020-21	Q2 2019-20	Change	H1 2020-21	H1 2019-20	Change
Sales	8,709	8,211	6.1%	15,137	15,547	-2.7%
EBITDA	428	39	1009.3%	431	463	-6.7%
% of Sales	4.9%	0.5%	+4.4 pts	2.8%	3.0%	-0.2 pts
Profit Before Tax	132	-772*	117.0%	-131	-712*	81.6%
% of Sales	1.5%	-9.4%	+10.9 pts	-0.9%	-4.6%	+3.7 pts
Profit After Tax	86	-811	111.0%	-117	-777	84.9%
% of Sales	1.0%	-9.9%	+10.9 pts	-0.8%	-5.0%	+4.2 pts

* Including exceptional loss of 536 MINR

Net Borrowings of ₹ 4,429 MINR as at Sep 30, 2020 vs ₹ 4,604 as at June 30, 2020 & 4,302 MINR as at Mar 31, 2020



THANK YOU

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