



GE VERNOVA

# 1Q 2025

# Financial Results

April 23, 2025

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Although we believe that the forward-looking statements contained in this presentation are based on reasonable assumptions, you should be aware that many factors could affect our actual financial results, cash flows, or results of operations and could cause actual results to differ materially from those in such forward-looking statements. These factors may cause our actual future results to be materially different than those expressed in our forward-looking statements, and are more fully discussed in our most recent Annual Report on Form 10-K and in any subsequent Quarterly Report on Form 10-Q of ours, including in the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections included therein, as may be updated from time to time in our filings with the U.S. Securities and Exchange Commission (SEC) and as posted on our website at [www.gevernova.com/investors/fls](http://www.gevernova.com/investors/fls).

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**Additional Information:**

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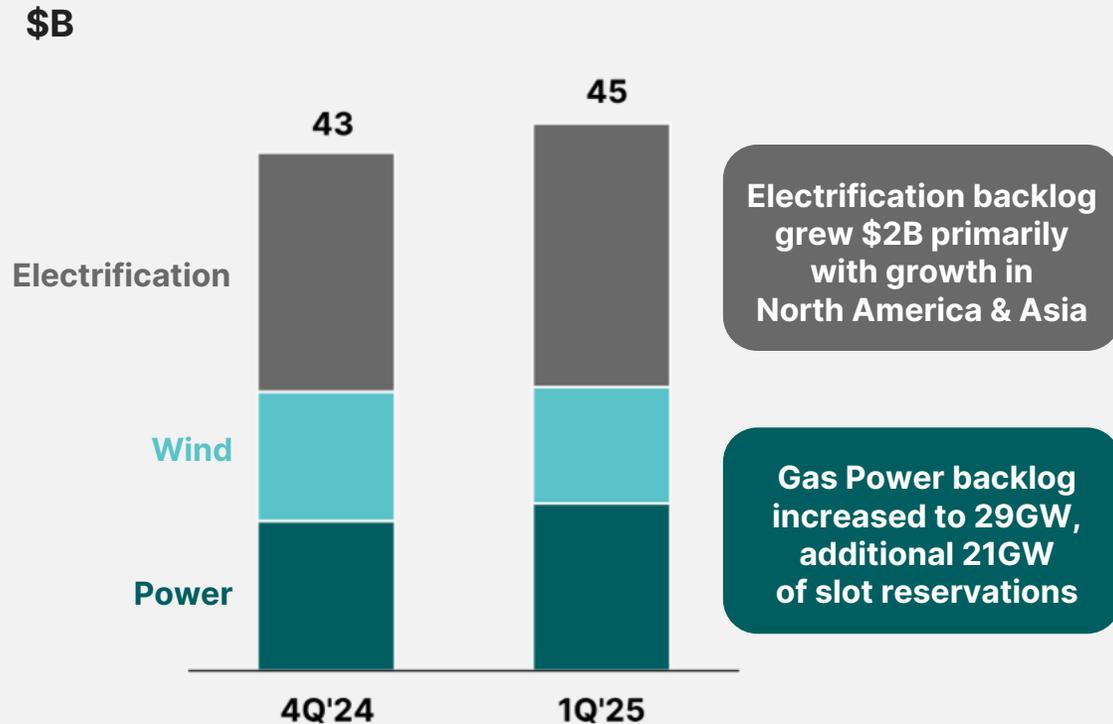
# Creating a stronger company

-  **Accelerating demand for our products and services to electrify and decarbonize the world, as the electricity supercycle begins**
-  **Today's global supply chain volatility is an opportunity for GE Vernova to differentiate itself with nimble operations & accelerated actions to offset increased costs**
-  **Solid balance sheet, growing FCF\* and backlog position us to invest in our business and shareholder accretive actions**

**Well-positioned to meet growing demand with disciplined execution**

# Strong 1Q'25 results

## Equipment backlog



- Delivered solid orders, revenue & backlog growth in both equipment & services
- Continued strength at Power & Electrification, improving execution at Wind
- Expanded margin in each segment while lean accelerates across the company
- Generated \$1B of free cash flow\*, with \$1.6B in year-over-year improvement
- Returned \$1.3B of capital to shareholders in the quarter; continuing in April

## Reaffirming 2025 guidance

\* Non-GAAP Financial Measure  
Backlog defined on a remaining performance obligation (RPO) basis  
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# Financial Snapshot



\$ in billions

**1Q'24 1Q'25**

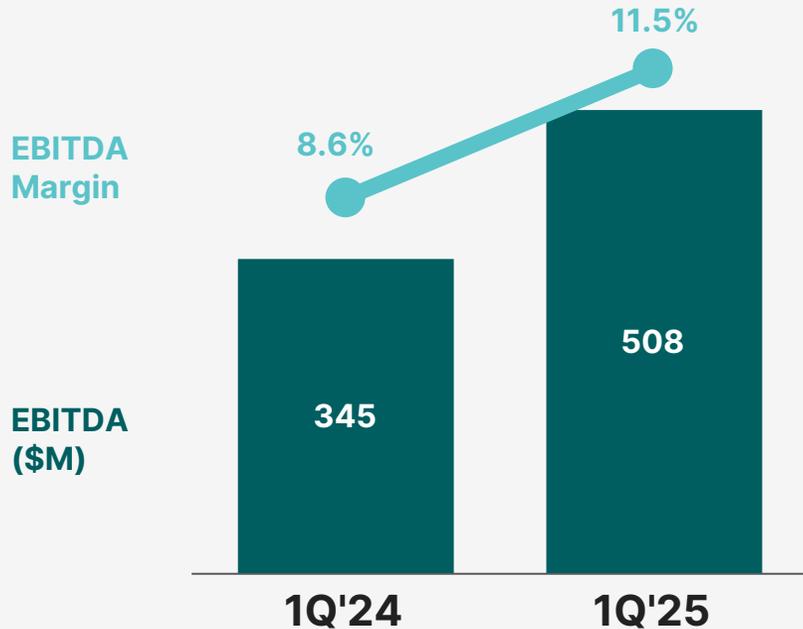
<b>Orders</b>	9.7	10.2	<b>+8%</b>	Robust services & Power equipment growth, partially offset by lower Onshore Wind & a tough comparison in Electrification due to a large HVDC order recorded in 1Q'24
<b>Revenue</b>	7.3	8.0	<b>+15%</b>	Strong growth in both equipment & services
<b>Adjusted EBITDA*</b>	0.2	0.5	<b>+0.3</b>	Year over year growth and expansion driven by more profitable volume, price, & productivity
<b>Adjusted EBITDA Margin*</b>	2.6%	5.7%	<b>+170bps</b>	
<b>Free cash flow (FCF)*</b>	(0.7)	1.0	<b>+1.6</b>	Improvement led by increased down payments at Power & actions to enhance quarterly linearity

**Strong start to 2025 with continued growth, margin expansion & significant FCF\* improvement**

\* Non-GAAP Financial Measure

Year-over-year variances and commentary for orders, revenue, & adj. EBITDA margin are presented on an organic basis; organic revenue and adj. organic EBITDA margin are non-GAAP financial measures

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Orders (\$B)	5.0	6.2
Revenue (\$B)	4.0	4.4
Backlog <sup>-b)</sup> (\$B)	72.8	76.3

## 1Q'25 Dynamics<sup>-a)</sup>

Orders remained robust led by 29 heavy duty gas turbines (+13 units year over year) & 18% services growth

Revenue increased 16%, driven by higher HA deliveries & services growth

EBITDA margin expanded as productivity, price, & volume more than offset inflation & additional expenses to support R&D and capacity investments

## 2Q'25 Outlook<sup>-a)</sup>

Expect mid-single digit organic revenue growth (up low-single digits on a reported basis); 14-16% EBITDA margin

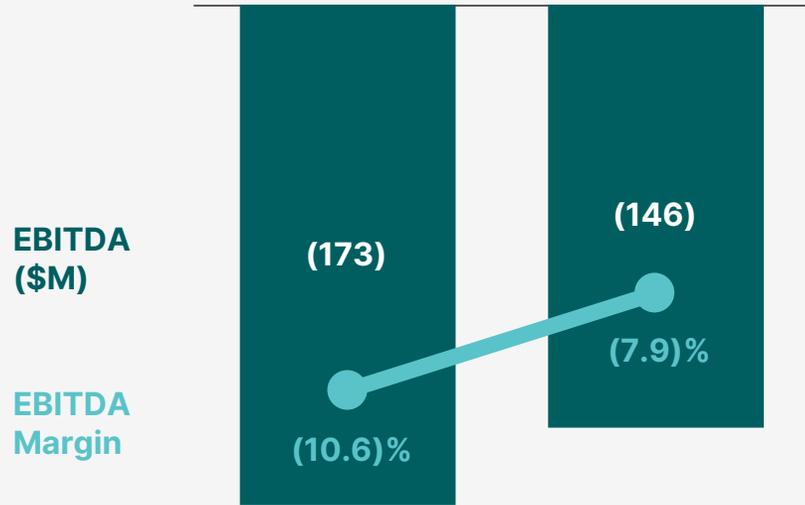
**Robust orders growth, increased revenue & EBITDA margin**

“Reported” references on this page are defined as U.S. GAAP

(a – year-over-year variance commentary for orders, revenue, and EBITDA margin are presented on an organic basis; organic revenue and organic EBITDA margin are non-GAAP financial measures

(b – defined as remaining performance obligation (RPO); 1Q'24 Power adjusted backlog, a non-GAAP financial measure, was \$68.8B, which excludes \$4.0B of backlog for the portion of Steam Power nuclear activities sold to Electricité de France S.A. The sale was completed 2Q'24

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## 1Q'25 Dynamics<sup>-a)</sup>

Lower Onshore Wind equipment orders, navigating a dynamic U.S. policy environment

Revenue growth of 15% driven by Onshore Wind volume & price, partially offset by lower Offshore Wind

EBITDA improved due to Onshore Wind growth, despite Onshore Wind services cost & Offshore Wind losses

## 2Q'25 Outlook<sup>-a)</sup>

Expect revenue up high-single digits; EBITDA losses similar to 1Q'25 as y/y volume growth offsets higher services cost

	1Q'24	1Q'25
Orders (\$B)	1.1	0.6
Revenue (\$B)	1.6	1.8
Backlog <sup>-b)</sup> (\$B)	26.2	22.2

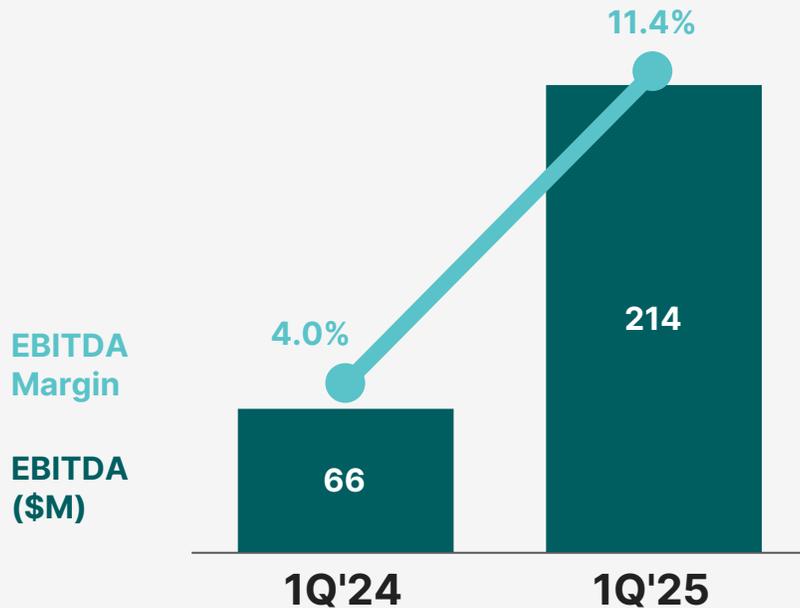
## Improved EBITDA

(a – year-over-year variance commentary for orders, revenue, and EBITDA are presented on an organic basis; organic revenue and organic EBITDA margin are non-GAAP financial measures

(b – defined as remaining performance obligation (RPO))

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# Electrification



Orders (\$B)	3.6	3.4
Revenue (\$B)	1.7	1.9
Backlog <sup>-b)</sup> (\$B)	18.1	25.5

## 1Q'25 Dynamics<sup>-a)</sup>

Orders strong, approximately 1.8 times revenue from growing demand for grid equipment

Revenue growth of 18%, primarily driven by Grid Solutions, with higher volume & price

Significant EBITDA margin expansion with strong volume, productivity, & favorable pricing

## 2Q'25 Outlook<sup>-a)</sup>

Expect revenue growth in line with the FY'25 guide & modest sequential EBITDA margin expansion

**Significant growth with continued EBITDA margin expansion & increasing backlog<sup>-b)</sup>**

(a – year-over-year variance commentary for orders, revenue, and EBITDA are presented on an organic basis; organic revenue and organic EBITDA margin are non-GAAP financial measures

(b – defined as remaining performance obligation (RPO)

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# Reaffirming 2025 guidance

<b>REVENUE</b>	<b>\$36B - \$37B</b>
<b>ADJUSTED EBITDA MARGIN*<sup>-a)</sup></b>	<b>HSD</b>
<b>FREE CASH FLOW*</b>	<b>\$2.0B - \$2.5B</b>



## Power

- Organic revenue\* growth of mid-single-digits
- 13% - 14% segment EBITDA margin



## Wind

- Organic revenue\* down mid-single-digits
- \$200M - \$400M segment EBITDA losses



## Electrification

- Organic revenue\* growth of mid to high-teens
- 11% - 13% segment EBITDA margin

Includes the impact of tariffs as currently outlined and resulting inflation, which is estimated to be approximately \$300M-\$400M, net of mitigating actions.  
(a - includes \$(300)M - \$(350)M of Corporate and other costs

**Expecting continued adjusted EBITDA margin\* expansion and FCF\* growth in 2025**

\* Non-GAAP Financial Measure  
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# GE Vernova well-positioned



- ✓ **Robust markets in Power and Electrification; Wind a tougher market ... executing better across all three segments**
- ✓ **Early stages of substantial margin expansion; pleased with the momentum and the adoption of lean**
- ✓ **Reaffirming our 2025 guidance; actively mitigating increased costs**
- ✓ **Solid balance sheet and improving financial performance enables us to invest in our business while returning substantial capital to shareholders**
- ✓ **Continued acceleration of the GE Vernova culture across the team**

**Just getting started ...**

# Q&A



CEO Kaizen Week, where GE Vernova held 120+ events across 13 countries, focused on improving safety, quality, delivery, and cost



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# Appendix

# ALIGNING GE VERNOVA'S BUSINESS SUCCESS WITH SUSTAINABILITY SUCCESS:

# OUR SUSTAINABILITY FRAMEWORK

Catalyze access to more secure, sustainable, reliable, and affordable electricity, and help drive global economic development

## LEADING GOALS



Be a leading provider of new power generating capacity and grid capacity for the world



Address electrification in regions underserved by reliable, affordable, and sustainable electricity



Support workforce development, with a focus on underserved populations globally

Innovate more while using less, safeguarding natural resources

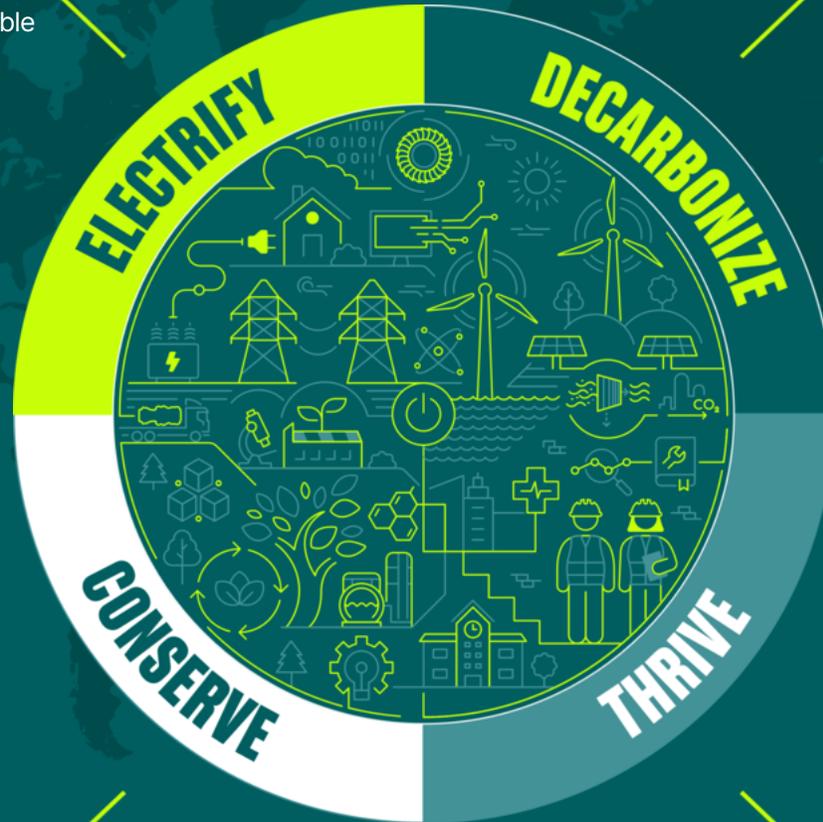
## LEADING GOALS



Carbon neutrality for Scope 1 and 2 GHG emissions by 2030



90% of our top products covered by our 4R circularity framework by 2030



Invent, deploy, and service the technology to decarbonize and electrify the world

## LEADING GOALS



Improve the trajectory on carbon intensity for near-term impact



Innovate toward our 2050 Scope 3 net zero ambition for use of sold products

Advance safe, responsible, and fair working conditions in our operations and across our value chain

## LEADING GOALS



Fatality-free operations



Demonstrate progress on inclusive culture and equal employment opportunity for all employees



Embed and implement ethical decision-making into business decisions



Partner with suppliers to promote and uphold human rights in our value chain

# Financial trending metrics



<b>Orders (\$M)</b>	<b>1Q'24</b>	<b>2Q'24</b>	<b>3Q'24</b>	<b>4Q'24</b>	<b>1Q'25</b>	<b>1Q'25 y/y % (organic)</b>
Total Orders	9,659	11,844	9,378	13,207	10,152	8 %
<i>Equipment</i>	5,773	7,428	5,042	8,336	5,760	2 %
<i>Services</i>	3,887	4,416	4,336	4,871	4,392	16 %
<b>Revenues (\$M)</b>	<b>1Q'24</b>	<b>2Q'24</b>	<b>3Q'24</b>	<b>4Q'24</b>	<b>1Q'25</b>	<b>1Q'25 y/y % (organic)*</b>
Total Revenues	7,260	8,204	8,913	10,559	8,032	15%
<i>Equipment</i>	3,617	4,194	5,290	5,852	4,197	22%
<i>Services</i>	3,642	4,010	3,623	4,707	3,835	8%
<b>RPO (\$M)</b>	<b>1Q'24</b>	<b>2Q'24</b>	<b>3Q'24</b>	<b>4Q'24</b>	<b>1Q'25</b>	<b>1Q'25 y/y %</b>
Total RPO	116,293	115,476	117,746	119,023	123,438	6%
<i>Equipment</i>	42,210	41,561	42,069	43,047	45,478	8%
<i>Services</i>	74,083	73,915	75,678	75,976	77,959	5%

\* Non-GAAP Financial Measure

# Financial trending metrics by segment



<b>Power (\$M)</b>	<b>1Q'24</b>	<b>2Q'24</b>	<b>3Q'24</b>	<b>4Q'24</b>	<b>1Q'25</b>	<b>1Q'25 y/y % (organic)*</b>
Segment Revenue	4,035	4,455	4,206	5,431	4,423	16%
<i>Equipment</i>	1,201	1,285	1,426	1,796	1,491	38%
<i>Services</i>	2,833	3,170	2,781	3,635	2,931	7%
Segment EBITDA	345	613	499	810	508	
Segment EBITDA margin	8.6%	13.8%	11.9%	14.9%	11.5%	70bps
<b>Wind (\$M)</b>	<b>1Q'24</b>	<b>2Q'24</b>	<b>3Q'24</b>	<b>4Q'24</b>	<b>1Q'25</b>	<b>1Q'25 y/y % (organic)*</b>
Segment Revenue	1,639	2,062	2,891	3,109	1,850	15%
<i>Equipment</i>	1,232	1,668	2,494	2,653	1,412	16%
<i>Services</i>	407	394	397	455	438	11%
Segment EBITDA	(173)	(117)	(317)	19	(146)	
Segment EBITDA margin	(10.6)%	(5.7)%	(11.0)%	0.6%	(7.9)%	190bps
<b>Electrification (\$M)</b>	<b>1Q'24</b>	<b>2Q'24</b>	<b>3Q'24</b>	<b>4Q'24</b>	<b>1Q'25</b>	<b>1Q'25 y/y % (organic)*</b>
Segment Revenue	1,651	1,790	1,928	2,181	1,879	18%
<i>Equipment</i>	1,230	1,286	1,451	1,567	1,391	18%
<i>Services</i>	421	504	477	613	487	18%
Segment EBITDA	66	129	201	283	214	
Segment EBITDA margin	4.0%	7.2%	10.4%	13.0%	11.4%	680bps

\* Non-GAAP Financial Measure

# Power: key performance metrics



Orders (\$M)	1Q'24	1Q'25	y/y % (organic)
Equipment	2,057	2,842	43%
Services	2,972	3,405	18%
<b>Total Orders</b>	<b>5,029</b>	<b>6,247</b>	<b>28%</b>

RPO (\$M)	1Q'24	1Q'25	y/y %
Equipment	14,394	13,920	(3)%
Services	58,389	62,372	7%
<b>Total RPO</b>	<b>72,783</b>	<b>76,292</b>	<b>5%</b>

Segment Revenues and EBITDA (\$M)	1Q'24	1Q'25	y/y % (organic)*
Gas Power	3,041	3,579	
Steam Power	584	487	
Hydro Power	181	157	
Nuclear Power	229	200	
<b>Total Segment Revenues</b>	<b>4,035</b>	<b>4,423</b>	<b>16%</b>
Equipment	1,201	1,491	38%
Services	2,833	2,931	7%
<b>Total Segment Revenues</b>	<b>4,035</b>	<b>4,423</b>	<b>16%</b>
<b>Segment EBITDA</b>	<b>345</b>	<b>508</b>	
<b>Segment EBITDA margin</b>	<b>8.6%</b>	<b>11.5%</b>	<b>70bps</b>

\* Non-GAAP Financial Measure

# Wind: key performance metrics



Orders (\$M)	1Q'24	1Q'25	y/y % (organic)
Equipment	744	202	(72)%
Services	406	438	11%
<b>Total Orders</b>	<b>1,150</b>	<b>640</b>	<b>(43)%</b>

RPO (\$M)	1Q'24	1Q'25	y/y %
Equipment	13,119	9,676	(26)%
Services	13,045	12,484	(4)%
<b>Total RPO</b>	<b>26,164</b>	<b>22,160</b>	<b>(15)%</b>

Segment Revenues and EBITDA (\$M)	1Q'24	1Q'25	y/y % (organic)*
Onshore Wind	1,059	1,583	
Offshore Wind	441	204	
LM Wind Power	139	63	
<b>Total Segment Revenues</b>	<b>1,639</b>	<b>1,850</b>	<b>15%</b>
Equipment	1,232	1,412	16%
Services	407	438	11%
<b>Total Segment Revenues</b>	<b>1,639</b>	<b>1,850</b>	<b>15%</b>
<b>Segment EBITDA</b>	<b>(173)</b>	<b>(146)</b>	
<b>Segment EBITDA margin</b>	<b>(10.6)%</b>	<b>(7.9)%</b>	<b>190bps</b>

\* Non-GAAP Financial Measure

# Electrification: key performance metrics



<b>Orders (\$M)</b>	<b>1Q'24</b>	<b>1Q'25</b>	<b>y/y % (organic)</b>
Equipment	3,012	2,808	(4)%
Services	559	584	6%
<b>Total Orders</b>	<b>3,571</b>	<b>3,393</b>	<b>(3)%</b>

<b>RPO (\$M)</b>	<b>1Q'24</b>	<b>1Q'25</b>	<b>y/y %</b>
Equipment	14,849	21,996	48%
Services	3,221	3,466	8%
<b>Total RPO</b>	<b>18,069</b>	<b>25,462</b>	<b>41%</b>

<b>Segment Revenues and EBITDA (\$M)</b>	<b>1Q'24</b>	<b>1Q'25</b>	<b>y/y % (organic)*</b>
Grid Solutions	1,109	1,275	
Power Conversion & Storage	336	381	
Electrification Software	206	224	
<b>Total Segment Revenues</b>	<b>1,651</b>	<b>1,879</b>	<b>18%</b>
Equipment	1,230	1,391	18%
Services	421	487	18%
<b>Total Segment Revenues</b>	<b>1,651</b>	<b>1,879</b>	<b>18%</b>
<b>Segment EBITDA</b>	<b>66</b>	<b>214</b>	
<b>Segment EBITDA margin</b>	<b>4.0%</b>	<b>11.4%</b>	<b>680bps</b>

\* Non-GAAP Financial Measure

# Free cash flow\* performance



FCF* (\$M)	1Q'24	1Q'25	y/y
<b>Net income (loss) (GAAP)</b>	<b>(106)</b>	<b>264</b>	<b>370</b>
Adjustments to reconcile net income (loss) to cash from (used for) operating activities			
Depreciation and amortization of property, plant, and equipment	188	149	(38)
Amortization of intangible assets	63	56	(7)
(Gains) losses on purchases and sales of business interests	3	(21)	(25)
Principal pension plans – net	(95)	(89)	6
Other postretirement benefit plans – net	(47)	(44)	4
Provision (benefit) for income taxes	10	68	58
Cash recovered (paid) during the year for income taxes	(58)	(145)	(86)
Changes in operating working capital:			
Decrease (increase) in current receivables	303	918	615
Decrease (increase) in inventories, including deferred inventory costs	(717)	(432)	285
Decrease (increase) in current contract assets	(270)	(345)	(75)
Increase (decrease) in accounts payable and equipment project payables	(671)	(269)	402
Increase (decrease) in contract liabilities and current deferred income	885	1,124	238
All other operating activities	68	(74)	(142)
<b>Cash from (used for) operating activities (GAAP)</b>	<b>(444)</b>	<b>1,161</b>	<b>1,605</b>
Add: gross additions to property, plant and equipment and internal-use software	(217)	(186)	31
<b>Free cash flow* (Non-GAAP)</b>	<b>(661)</b>	<b>975</b>	<b>1,636</b>
Free cash flow conversion <sup>*-a)</sup>	N/M	369%	

\* Non-GAAP Financial Measure

(a- Defined as free cash flow\* divided by net income (loss)

N/M - metric result for the applicable period is not meaningful

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# Unit metrics: orders and sales

Orders	1Q'24	1Q'25
Gas Turbines	34	38
• Heavy-Duty Gas Turbines <sup>-a)</sup>	16	29
◦ HA-Turbines <sup>-b)</sup>	8	8
• Aeroderivatives <sup>-a)</sup>	18	9
Gas Turbines (GW) <sup>-d)</sup>	4.9	7.1
Wind Turbines <sup>-c)</sup>	190	23
Repower units	41	—
Wind Turbines and Repower (GW) <sup>-c),-d)</sup>	0.7	0.1

Sales	1Q'24	1Q'25
Gas Turbines	17	19
• Heavy-Duty Gas Turbines <sup>-a)</sup>	10	12
◦ HA-Turbines <sup>-b)</sup>	1	5
• Aeroderivatives <sup>-a)</sup>	7	7
Gas Turbines (GW) <sup>-d)</sup>	2.3	3.0
Wind Turbines <sup>-c)</sup>	252	276
Repower units	—	130
Wind Turbines and Repower (GW) <sup>-c),-d)</sup>	1.1	1.3

(a- Heavy-Duty Gas Turbines and Aeroderivatives are subsets of Gas Turbines  
 (b- HA-Turbines are a subset of Heavy-Duty Gas Turbines  
 (c- Includes Onshore and Offshore units  
 (d- Gigawatts reported associated with orders and sales in the periods presented  
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# Non-GAAP reconciliations

# Adjusted backlog\* & Adjusted Power backlog\*



## ADJUSTED BACKLOG

(\$ in millions)	March 31, 2024	December 31, 2024	March 31, 2025
Remaining Performance Obligations (RPO) (GAAP)	\$ 116,293	\$ 119,023	\$ 123,438
Less: RPO related to the portion of Steam Power nuclear activities sold to Electricité de France S.A. <sup>-a)</sup>	4,012	—	—
<b>Adjusted Backlog* (Non-GAAP)</b>	<b>\$ 112,281</b>	<b>\$ 119,023</b>	<b>\$ 123,438</b>

## ADJUSTED POWER BACKLOG

(\$ in millions)	March 31, 2024	December 31, 2024	March 31, 2025
Power Remaining Performance Obligations (RPO) (GAAP)	\$ 72,783	\$ 73,351	\$ 76,292
Less: RPO related to the portion of Steam Power nuclear activities sold to Electricité de France S.A. <sup>-a)</sup>	4,012	—	—
<b>Adjusted Power Backlog* (Non-GAAP)</b>	<b>\$ 68,771</b>	<b>\$ 73,351</b>	<b>\$ 76,292</b>

\* Non-GAAP Financial Measure

(a- The sale was completed in the second quarter of 2024.

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# Organic revenue\*, Segment organic revenue\*, Segment organic EBITDA\* & Segment organic EBITDA margin\*

Three months ended March 31, (\$ in millions)	Revenue			Equipment revenue			Services revenue			Segment EBITDA			Segment EBITDA margin %		
	2025	2024	V%	2025	2024	V%	2025	2024	V%	2025	2024	V%	2025	2024	V%
<b>Power (GAAP)</b>	\$ 4,423	\$ 4,035	10%	\$ 1,491	\$ 1,201	24%	\$ 2,931	\$ 2,833	3%	\$ 508	\$ 345	47%	11.5%	8.6%	290 bps
Less: Acquisitions	—	—		—	—		—	—		1	—				
Less: Business dispositions	—	182		—	105		—	77		—	(20)				
Less: Foreign currency effect	(27)	2		(17)	2		(9)	—		15	(36)				
<b>Power organic* (Non-GAAP)</b>	<b>\$ 4,449</b>	<b>\$ 3,851</b>	<b>16%</b>	<b>\$ 1,508</b>	<b>\$ 1,094</b>	<b>38%</b>	<b>\$ 2,941</b>	<b>\$ 2,757</b>	<b>7%</b>	<b>\$ 493</b>	<b>\$ 401</b>	<b>23%</b>	<b>11.1%</b>	<b>10.4%</b>	<b>70 bps</b>
<b>Wind (GAAP)</b>	\$ 1,850	\$ 1,639	13%	\$ 1,412	\$ 1,232	15%	\$ 438	\$ 407	8%	\$ (146)	\$ (173)	16%	(7.9)%	(10.6)%	270 bps
Less: Acquisitions	—	—		—	—		—	—		—	—				
Less: Business dispositions	—	—		—	—		—	—		—	—				
Less: Foreign currency effect	(36)	(7)		(24)	(7)		(12)	—		2	(14)				
<b>Wind organic* (Non-GAAP)</b>	<b>\$ 1,886</b>	<b>\$ 1,646</b>	<b>15%</b>	<b>\$ 1,436</b>	<b>\$ 1,239</b>	<b>16%</b>	<b>\$ 451</b>	<b>\$ 407</b>	<b>11%</b>	<b>\$ (148)</b>	<b>\$ (159)</b>	<b>7%</b>	<b>(7.8)%</b>	<b>(9.7)%</b>	<b>190 bps</b>
<b>Electrification (GAAP)</b>	\$ 1,879	\$ 1,651	14%	\$ 1,391	\$ 1,230	13%	\$ 487	\$ 421	16%	\$ 214	\$ 66	224%	11.4%	4.0%	740 bps
Less: Acquisitions	1	—		—	—		1	—		—	—				
Less: Business dispositions	—	—		—	—		—	—		—	—				
Less: Foreign currency effect	(66)	6		(58)	5		(9)	1		(2)	(7)				
<b>Electrification organic* (Non-GAAP)</b>	<b>\$ 1,945</b>	<b>\$ 1,645</b>	<b>18%</b>	<b>\$ 1,449</b>	<b>\$ 1,225</b>	<b>18%</b>	<b>\$ 496</b>	<b>\$ 421</b>	<b>18%</b>	<b>\$ 217</b>	<b>\$ 73</b>	<b>197%</b>	<b>11.2%</b>	<b>4.4%</b>	<b>680 bps</b>
<b>Total Company (GAAP)</b>	\$ 8,032	\$ 7,260	11%	\$ 4,197	\$ 3,617	16%	\$ 3,835	\$ 3,642	5%						
Less: Acquisitions	1	—		—	—		1	—							
Less: Business dispositions	—	182		—	105		—	77							
Less: Foreign currency effect	(129)	1		(99)	1		(31)	—							
<b>Total Company organic* (Non-GAAP)</b>	<b>\$ 8,161</b>	<b>\$ 7,077</b>	<b>15%</b>	<b>\$ 4,296</b>	<b>\$ 3,512</b>	<b>22%</b>	<b>\$ 3,865</b>	<b>\$ 3,565</b>	<b>8%</b>						

We believe the organic measures presented above provide management and investors with a more complete understanding of underlying operating results and trends of established, ongoing operations by excluding the effect of acquisitions, dispositions and foreign currency, which includes translational and transactional impacts, as these activities can obscure underlying trends.

# Adjusted general and administrative expenses\*

ADJUSTED GENERAL AND ADMINISTRATIVE (G&A) EXPENSES (\$ in millions)	Three months ended March 31		
	2025	2024	V%
<b>Selling, general, and administrative expenses (GAAP)</b>	<b>\$ 1,188</b>	<b>\$ 1,202</b>	<b>(1)%</b>
Less: Restructuring and other charges	15	43	
Less: Separation costs (benefits)(a)	44	—	
Less: Depreciation and amortization(b)	66	64	
Less: Selling and marketing expenses	298	285	
<b>Adjusted G&amp;A expenses* (Non-GAAP)</b>	<b>\$ 766</b>	<b>\$ 811</b>	<b>(6)%</b>

(a) Costs incurred in our spin-off and separation from General Electric Company (GE), including system implementations, advisory fees, one-time stock option grant, and other one-time costs.

(b) Excludes depreciation and amortization expense included in Restructuring and other charges.

We believe Adjusted general and administrative expenses\* provides investors with improved comparability of underlying operating results and a further understanding and additional transparency regarding how we evaluate our business. Adjusted general and administrative expenses\* also provides management and investors with additional perspective regarding the impact of certain significant items on our expenses. Adjusted general and administrative expenses\* excludes unique and/or non-cash items that can have a material impact on our results. However, Adjusted general and administrative expenses\* should not be construed as inferring that our future results will be unaffected by the items for which the measure adjusts.

## Free Cash Flow\*

### 2025 Guidance: Free cash flow\*

We cannot provide a reconciliation of the differences between the non-GAAP financial measure expectations and the corresponding GAAP financial measure for free cash flow\* in the 2025 guidance without unreasonable effort due to the uncertainty of timing for capital expenditures.



GE VERNOVA