

# **DELIVERED STRONG RESULTS**

\$14.6B

**ORDERS** 

+\$7B in sequential backlog growth from equipment & services<sup>-c)</sup>

\$10.0B

REVENUE -a)

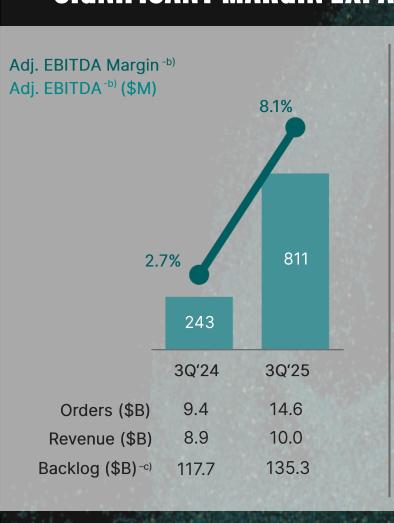
+10% with growth in both equipment and services

\$0.7B

FREE CASH FLOW \*

Positive free cash flow\* from strong adjusted EBITDA-b)

# **SIGNIFICANT MARGIN EXPANSION & CASH GENERATION**







### **POWER**

+120 basis points -a)
with higher price and
productivity



#### VAZIKIE

+1,070 basis points -a)
due to higher Onshore
Wind profitability &
Offshore Wind execution



### **ELECTRIFICATION**

+550 basis points -a) due to volume, productivity & price, primarily at Grid Solutions

## <mark>reaffirming</mark> full-year 2025 guidance

Revenue

\$36B - \$37B

(trending towards the higher end)

Adjusted EBITDA margin\*

8% - 9%

Free cash flow\*

\$3.0B - \$3.5B

Includes the impact of tariffs as currently outlined and resulting inflation, estimated to be trending toward the lower end of approximately \$300 - \$400 million, net of mitigating actions.

## **FULLY ACQUIRING PROLEC GE**

A leading grid equipment supplier producing transformers

Strengthening ability to serve customers, especially in N. America

Immediately accretive, before synergies

(a – year-over-year; variances revenue, and segment EBITDA margin are presented on an organic basis; organic revenues and organic segment EBITDA margin are non-GAAP financial measures; (b – adj. EBITDA and adj. EBITDA margin are presented on a consolidated basis and are non-GAAP financial measures; (c – backlog defined as remaining performance obligation (RPO). YTD = year-to-date and refers to the ninemonths ending September 30. \*Non-GAAP financial measure. Reconciliation against comparable GAAP measures are available on our website. This document contains forward-looking statements. Visit our website for details on the uncertainties that may cause our actual future results to be materially different than those expressed in our forward-looking statements.